



■ spotlight

May 2010 Vol. 43 No. 5

habitat for humanity

orange county
labor federation

employee free choice act

50" RADIUS



AIL-NILICO

working to build

a better future

609



Roger Smith

President & CEO
AIL & NILICO

Good Works

On May 22, I was honored to accept, on your behalf, the Corporate Partner Award from the Orange County Federation of Labor, AFL-CIO, in California. It was given to American Income Life and National Income Life because we are a Company that has, in their words, “exhibited a commitment to worker’s rights to organize,” and because we are “working with employees and their union to create a better work environment.”

This award recognizes the things American Income Life and National Income Life do — both on a nationwide basis and in individual communities — to make the world a better place.

I’m proud this Company has a caring spirit. It’s shown by our corporate giving, our deep commitment to social and economic justice AND where we stand with our friends in organized labor!

From the policies we sell to the public policies we support, we’re there for working families. Whether it’s building houses for Habitat for Humanity or collecting canned goods for food banks, we’re a Company with a heart and soul. It is said, “work is love made visible,” and we make our love for working families show each and every day we’re on the job. You’ll see some of the things we’re doing elsewhere in this issue, but I want to tell you of a few here.

In the past two months, our PR team has been involved in reforming Wall Street. They’ve done everything from fly-in lobby visits to taking leadership with the Make Wall Street Pay/JOBS rallies. We’re marching in the streets, meeting with Senators in critical states, and voicing a business voice of reason. We will do our part to help those who have not yet recovered in this “jobless recovery.”

Our Company helps in all kinds of emergencies — from huge disasters affecting thousands to urgent situations impacting a few people. For example, following the Haitian earthquake, we provided support to the

Transport Workers Union for Haitian relief, and also to the National Nurses Union to send Creole-speaking nurses to the disaster zone. AIL/NILICO agents, PR Team and SGAs also chipped in money.

On a smaller community level, when budget cuts threatened the annual carnival at Glen Havens Elementary School in Montgomery County, Maryland, AIL provided funds so low-income youngsters could enjoy the festivities.

Our Home Office team does amazing things at the community level in Waco, Texas, including regular fundraisers through Relay for Life for the American Cancer Society; being the sixth highest local corporate contributor to the United Way of Waco-McLennan County; and going all out as a Partner in Education for Kendrick Elementary where we contribute by volunteering hours, money and other resources to help urban schoolchildren, many of whom are from disadvantaged families.

I’d need many more pages to list all the good works our people perform, both on the job and off. I’m proud that our AIL/NILICO team is out there helping in many different ways.

Here at AIL/NILICO, we take pride in caring for working families. It’s one of our corporate values, and it’s very dear to us. It’s all of you, the heart and soul of this Company, who make it possible for American Income Life and National Income Life to carry out the good works that we do. I’m proud of every one of you! You make our Company great!



American Income Life Insurance Company has been meeting working families’ needs for over half a century. We are a leader in the union insurance market and are totally committed to meeting the needs of union members through personal one-on-one service and complete Home Office customer support. You can count on AIL to do what it says it will do.

■spotlight
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SGA CAREER TRACK

New Markets Opening & Expanding

There is a growing need for ambitious leaders.

AIL/NILICO is looking for MGAs and GAs wanting to pursue the SGA Career Track. If you are interested, speak to your SGA, then send an e-mail to: futuresga@aillife.com.

TOTAL BONUSES PAID OUT

This month AIL and NILICO paid a total of \$2,287,826.44 in bonuses. For more information on the monthly bonuses, turn to Page 4.

Total: \$2,287,826.44

REQUIRED RETENTION RATE

Effective Jan. 1, 2010, to be eligible for bonuses and be featured in *Spotlight*, Producers must meet the required Retention or the minimum Net to Gross. Net to Gross varies based on bonus guidelines and is used only during the Producer’s first eight months. The rates listed below are for *Spotlight* recognition only.

Retention: 68.0%
Net to Gross: 78%

DATE TO REMEMBER

Monday, June 28, 2010, all business and PR credits must be at Home Office to count for June production.

MILLION DOLLAR CLUB

Another champion, another milestone:
We salute **Zachary Hart** from the Altig-Orlovic-Deley Agency, who qualified for the Million Dollar Club in March of 2010 with \$1,031,913 of Net ALP.

Zachary will receive a bonus of \$5,000 and the Million Dollar Club Award on stage at the 2011 Convention in Miami. Congratulations on your achievement!

RECORD BREAKER 🔥

Congratulations on a phenomenal performance! To see more information about this achievement, turn to page 16.

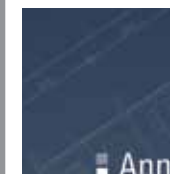


Serah James
Top SA April
First Six Month Agent: \$90,507



LEADERSHIP ACADEMY

PG. 07



ANNIVERSARIES & PROMOTIONS

PG. 08



NEW LAB MEMBER

PG. 10



HABITAT FOR HUMANITY

PG. 12



OC LABOR AWARD

PG. 13



LOOK FOR ME!

LOOK FOR THE ASTERISK

The asterisks, shown throughout the magazine, indicate that place will be a year-to-date award winner. The Producers, who will be recognized at the 2011 Awards Presentation, are: the top SGA from each category based on the percentage of Net ALP objective, the top two PR Representatives from each category, the top two RGAs, the top five MGAs, the top five GAs, the top SA, and the top ten Individual Producers. You can view the 2011 Convention Qualifications online at www.aillife.com or www.nilife.com. *Check your production! If there is an asterisk by your position, you could be on your way to Miami, staying at the fabulous Fontainebleau Resort, and appearing on stage! The convention will be held May 30 - June 2, 2011.*

Bonus

LEADERSHIP BONUS

Qualifier	Amount	SGA
Ben Halali	\$31,880.94	Jatoft-Foti
Stephen Hill	23,286.00	Steve Friedlander
Stephen Jubrey	17,503.80	Oldham-Bianchi
Ernesto Magat	15,008.05	Jatoft-Foti
Bobby Gujral	10,704.20	Altig-Orlovic
Karen McQuoid	10,670.56	Steve Friedlander
Lorenzo Lameko	10,398.96	Steve Friedlander
Tiffany Roland	9,547.44	Altig-Orlovic
Doreen Ryan-Foti	9,452.63	Jatoft-Foti
Kevin Davis	8,619.07	Williams-Zophin

WORLD'S GREATEST BONUS

Qualifier	Amount	SGA
Ofa Tupouniua	\$8,993.86	Steve Friedlander
Terrence Asuncion	6,812.79	Jatoft-Foti
Gil Legarte	5,479.90	Jatoft-Foti
Christian Napiza	5,383.97	Jatoft-Foti
Steven Stensrud	5,280.31	Altig-Orlovic
Lily Tchen	5,228.24	Cohen-Cohen
Brock Lampee	4,998.91	Altig-Orlovic
Maria Rocha	4,945.21	Jatoft-Foti
Robert Ulreich	4,856.10	Jatoft-Foti
Max Quasem	4,672.40	Cohen-Cohen

REINSTATEMENT BONUS

Qualifier	Amount	SGA
Sami Mogannam	\$3,364.46	Jatoft-Foti
Frank Kolligian	2,287.39	Slav Bitman
Lawrence Turk	1,224.74	Theodore Pappas
Christopher Stephens	1,081.61	Jatoft-Foti
Bradley Weigand	1,017.85	Surace-Smith
Sarah Quint	1,017.66	Altig-Orlovic
David Garbarskiy	951.82	Theodore Pappas
Heidy Morataya	909.68	Cohen-Cohen
Balvino Cardoza	908.10	Cohen-Cohen
Scott Patterson	895.20	Joseph Diecedue

Bonus Total: \$2,287,826.44

Opportunity Unlimited.

Summer College Recruiting

Summer college recruiting can be even more productive than recruiting during regular semesters. Sure, you do not have on campus interviews, on campus information sessions, and other recruiting activities normally associated with college recruiting. However, you do have literally millions of new graduates who have moved home and are looking for their next adventure — a career.

I have sent you a ton of information in the last year or so. One main point to remember is you do not have access to this huge number of graduates unless you are college recruiting. What does that mean? You MUST run ads on the FREE College recruiting sites, Alumni sites, and call those thousands of resume banks on those sites as well.

Remember, these folks know they do not stand a chance against all the people with experience currently looking for jobs, so they stay away from our RMS sites. They are utilizing what they know — and that is their Career Services, Alumni sites, organizations, and club networking (fraternities, business leaders clubs, etc.)

I am still receiving a lot of resumes from folks who have not found positions after graduating in December 2009 and May 2009. Do not miss all these future leaders just because they do not know about your opportunities! This is also THE best time to sit down with Career Services and plan out your branding and recruiting events for the fall semester.

I hope you do not miss out on the best time ever to participate in college recruiting in the last 20 years! Please let me know if you have any questions and have a great recruiting summer!

Ron Newlin
 Director of College Recruiting
Changing the world one family at a time.

■ Outlook



Larry Strong
 Vice President of
 Agency Leadership Development

The Servant's Heart

I believe in miracles. Not just on faith but because of a personal experience I had back in 1979 that resulted in me living instead of dying. I also believe in miracles because I see them all the time. I realize others may call them “coincidences” and I am perfectly ok with that. Not all coincidences are necessarily miracles but all miracles are definitely not coincidences. I think the best definition of a coincidence is “when God performs a miracle and remains anonymous.”

So what happens when a bunch of folks come together who don't really have a clue what they're doing? They build a house. Or two. Or 300 and counting.

Coincidence? Don't think so.

You see, the “miracle” that recently took place in New Orleans only happened because the people who came together for the Habitat for Humanity project had a heart for serving. There couldn't have been any other motive because there was nothing personal, political or professional to be gained. The time, sweat and sunburned skin was all given out of a simple and pure motive — a servant's heart.

Servant and leadership seem to be two contradicting words. But in 1970, Robert Greenleaf coined the concept of “Servant Leadership” when he published his book, *The Servant Leader*. Greenfield explains that a servant leader is a servant first, which is different from being a leader first. He says, “the servant-leader is a servant first... it begins with the natural feeling that one wants to serve, to serve first. Then conscious choice brings one to aspire to lead. The difference manifests itself in the care taken by the servant-first to make sure that other people's highest priority needs are being served. Servant-leadership encourages collaboration, trust, foresight, listening and the ethical use of power and empowerment.

Today, servant-leadership thrives in organizations that encourage and follow a democratic type of leadership instead of an authoritative one. Servant-leadership encourages work that serves the better good and brings positive change to the organization and to society. And let's face it: the only way to change a society is to produce enough people who will change it. We need more servant-leaders to do this.

Our capacity to influence others is far larger than we may think or be aware of. As I have said before, we are all going to leave our “mark” on this world. So the real question is, “How big and awesome will your ‘mark’ be?”

Striving for and developing our servant-leadership skills will help us increase our influence now and leave a lasting legacy for years to come.

So what else happens when a bunch of folks come together who are still working on getting better at what they do? They build an agency. Or two. Or 70-something and counting...

Stay Strong! Lead On!

FIGHT BAD BLOGS



MAKE SURE
THE
GOOD GUYS
WIN!

it's easy!

Follow the steps below and you can help improve our positive image on the internet!

1. Open your Internet browser.
2. In the address bar at the top of the window, type mylifeatnilco.com (or mylifeatnilico.com) and hit 'Enter'.
3. To view Comments and leave a Comment, click the link that tells how many Comments have been left.
4. Complete the Comments form. Please sign the post with your first name and the name of your agency.



LEADERSHIP ACADEMY

THE ACADEMY "ATTITUDE"

by Larry Strong

In John Maxwell's book, *Attitude 101: What Every Leader Needs to Know*, he asks the question, "Who cares about a person's attitude? As long as someone can do the job, you shouldn't worry too much about it, right?"

John Maxwell obviously doesn't believe that — and we don't either. And if the Leadership Academy is about nothing else (and it is), it is about attitude.

One of the things most bothersome to me about some people in leadership is their lack of attitude. You can spend hours or days with them and you get — nothing. They seem to exude very little passion or attitude about anything. They may be good poker players, but I wonder about their ability to attract a crowd. And if leadership is about attracting a crowd, then developing the right attitude and reflecting it is paramount.

So what is the Leadership Academy Attitude? It is certainly reflected in our Mission Statement, which you can view on the Leadership Academy website! (www.aillacademy.com/mission)

I think we can sum up what the Leadership Academy "Attitude" is all about — Winning as a Team. Every workshop, every presentation, and every conversation revolves around developing ourselves as better leaders so that we can identify and help others become better leaders. The manifestation of this process results in not only winning, but WINNING BIG TOGETHER!

Winners win through execution of a sound plan. The Leadership Academy provides basic fundamental blocking and tackling strategies that — when combined with the right ATTITUDE — are simply unstoppable.

Stay Strong! Lead On!

**"You manage things;
you lead people."**

— Rear Admiral Grace Murray Hopper



■ Anniversaries

37 Years of Service
David Blaisdell, PR

34 Years of Service
Roger Johnson, GA

31 Years of Service
Joe Manone, SGA

27 Years of Service
Suzanne Powers, PR

22 Years of Service
John Wagner, PR

18 Years of Service
David Thornton, Agt

15 Years of Service
Steve Hartman, SGA

14 Years of Service
Lawrence Hauck, Agt

14 Years of Service
Jim Bianchi, SGA

14 Years of Service
Durhon Oldham, SGA

14 Years of Service
Ilija Orlovic, SGA

14 Years of Service
Leo VanDenBussche, PR

13 Years of Service
Bruce Goudy, Agt

12 Years of Service
Al Wall, PR

11 Years of Service
Theresa Bellajaro, Agt

10 Years of Service
David Iriye, RGA

10 Years of Service
Timothy Clark, GA

9 Years of Service
Allan Jennings, SGA

9 Years of Service
James Bailey, SGA

Joseph Diecedue, SGA

Steven Greer, SGA

Patricia Lee, MGA

Jim Read, Agt

8 Years of Service
Travis Vandeburge, Agt

7 Years of Service
Sandi Babcock, Agt

William Bell, PR

JoAnne Marks, MGA

Cheryl McLean, RGA

Jay Meyer, GA

Lily Tchen, Agt

6 Years of Service
Allison Bankowski, Agt

Levar Morgan, MGA

5 Years of Service
James Aalders, MGA

James Brenneis, GA

Thomas Craig, RGA

4 Years of Service
Benjamin Ainscough, Agt

Larry Bolinske, Agt

Matthew Cartwright, MGA

Gregory Hayman, Agt

Daven Hermosura, MGA

Glyn Hurst, Agt

Jose Lopes, MGA

3 Years of Service
Travis Brock, Agt

Amy Buskas, MGA

Eric Cochran, SGA

Gregory Easley, MGA

Lazarus Echeta, Agt

Aaron Gebke, RGA

Luay Ghawi, RGA

Roghie Hassan Loo, Agt

Stephen Hill, RGA

Kevin Ishikane, MGA

Albert Kunsman, Agt

Shaelagh Legus, MGA

Ramin Maghsoud, Agt

Martin McCarthy, GA

David Ramirez, Agt

Dawn Trudden, PR

2 Years of Service
Anthony Anderson, GA

Patricia Anderson, Agt

Brent Arbour, MGA

Jason Beckman, PR

Brenton Betts, RGA

Sharon Brenner, GA

Teresa Butolph, MGA

James Cummings, RGA

Dustin Dunlap, GA

Jose Harb, MGA

Lynn Jones, GA

Mark Lindenmann, Agt

Tehani Maragos, Agt

Norbert Medina, GA

Abolfazi Mohammadi, Agt

David Moir, Agt

Ilona Patterson, Agt

Dason Phaul, Agt

Janis Pitts, PR

Nicholas Rice, MGA

Jessica Santamarina, GA

Billy Wilder, MGA

1 Year of Service
Thomas Acheson, Agt

Mark Akler, Agt

Christopher Anene, SA

Terrence Asuncion, Agt

Adam Avalos, SA

Sandra Bailey, SA

Richard Becker, Agt

Brandon Belisle, Agt

Robert Black, MGA

Michael Blain-Rozgay, Agt

Wayne Blumling, Agt

Francis Cawley, MGA

Richard Chaffee, GA

Rita Charles, GA

Mario Chavez, Agt

Ryan Dagg, Agt

Juan J de la Cruz, Agt

James Donaldson, Agt

Daniel Ellis, Agt

Ashkan Faramarzi, Agt

Paul Fordham, Agt

Michael Fowler, SA

Michael E Frank, GA

Steven Haberman, SA

Christopher Hendrix, GA

David Higa, SA

Jonathan Howard, Agt

Marko Jankovic, SA

Kevin Jerman, Agt

Deborah Johnson, SA

Richard Lepis, GA

Sositine Lutui, Agt

Steve Marker, MGA

Elena Masei, Agt

Sammar Miqbel, Agt

Keyra Montoute, Agt

Jacob Moyer, SA

Christopher Nablo, Agt

Christian Napiza, Agt

Sale Papu, Agt

Matthew Parks, MGA

Robert Puchniak, Agt

Malcolm Redd, SA

April Rhodes-Colts, Agt

Isabel Ribeiro, Agt

Laure Rivers, Agt

April Rodenborn, GA

Ariel Sanchez, SA

Samuel Servatius, Agt

John Smyth, PR

Robyn Stewart, Agt

Robert Stott, Agt

Alanna Swenson, Agt

Kiet Truong, SA

John Viar, GA

Sherry Wells, Agt

Sally Wilson, GA

Blake Wood, Agt

Poshen Yang, Agt

■ Promotions

REGIONAL GENERAL AGENT
Kenneth Cordes

Eric Eun

Ryan K Hall

Derrick Mason

Brian Schreiter

Tasha Tucker

Gregory Williamson

Matthew Willrodt

MASTER GENERAL AGENT
George Baumberger

Robert Black

Dinah Brendal

Leslie Bywaters

Nathan Champneys

Jose Chavera

Jet Clark

Dina Cobos

Michael Cook

Chantal Daigle

Matthew Diulus

Danielle Eppig

Kevin Fink

Jonathan Gant

Andrew Glasser

Henry Gogolin

Louie Gonzalez

Benjamin Greer

Stephanie Grzechowiak

Olesya Gurlova

Michael Hasibar

Andrew Haskins

Andrew Helgeson

Debra Hepp

Shawna Herrmann

Evan Holzhauser

Jack Jarrell

Bryant John

George Jones

Alan Laabs

Jeff Lamar

Duane Lanham

Joseph LaSalle

Natasha Levandowski

Keith Lindahl

Erika Little

Michael Mandella

Alan McCaw

Charles Mickens

Tyler Murray

Violette Ozeran

Dustin Pollock

Nicholas Powell

Matthew Raney

William Richards

Charles Russell

Andrea Sayson

Greg Schoenbachler

Joshua Silvers

Bryant Smith

Daniel Smithson

Phillip Spears

Michael Stearns

Bruce Tan

Kristina Thacker

Landon Thalman

Ronald Trombetta

Timothy Velky

Kenneth Venning

Ann Wainit

Jonathan Woelfle

Haoyu Xu

60%

GENERAL AGENT
Jonathon Bailey

Christopher Chovanec

Justin Germany

Richard Henry

Veronica Lara

Zenobia Macarthy-Harris

Martin McCarthy

Ashley McMurtry

Russell Miller

George Noujaim

Tosha Tremblay

John Viar

57.5%

GENERAL AGENT
Kirk Alexander

Christopher Ammons

Malorie Bartlett

Eric Batchelor

Karl Becker

Felix Berger

Marvin Blanchard

Matthew Cisneros

Adrienne Collins

Djenabou Diallo

Scott R Davis

Robert Fader

Candice Kemp

Ricardo Grandt

Rita Haidinger

Tracy LePore

Michael Lucarelli

Allan Munro

Kevin Rendon

Ricky Rice

April Rodenborn

Alfred Taren

Phillip Zinger

55%

SUPERVISING AGENT
Luke Abler

Michael Adams

William Adams

Derron Alexander

James Baratka

Gordon Biggums

Kiana Bowles

Mark Danner

Scott Davison

Antonio DeJesus

Brian Ellison

Aaron Garcia

Lucrezia Laera

Eliza Luviano

Mark MacBeath

Andre McCallum

James B Miller

Ricci Morales

Joel Neiryck-Coon

Nguyen Nguyen

Andrea Nichols

Syed Quadri

Andrell Smith

Aaron Spears

Tyler Stansell

Mike Thomas

Jason Thompson

Chau Tran

Deadra Turnbow

Mark Weddle

52.5%

SUPERVISING AGENT
Larry Abraham

Don Allan

Jessica Allan

Billy Arnold

Jeremy Bernhart

Barbara DeVogether

Blaise DiDonato

Florence Eli

Beverly Evans

Atapana Faimalo

David Falcucci

Bridgett Finner

Aaron Fry

Frederick Hadayia

Derrick Jackson

Samy Jacques

Aaron M Jones

Hinenui Jury

James Keefer

Ryan Kissling

Elyse Koven

Akil Mallard

Gabriel Manzo

Alejandro Martinez

Juana Martinez

Meliame Moeakiola

Ronald Nicolli

Robert Nolan

Stephen Oleszkowicz

Amanda Osborne

Alex Pericles

Toni Puamau

Carlos Rodriguez

Dru Rooks

Robert Smith

Amanda Stoebe

Allen Stone

Joseph Titus

Steven Truver

Siupeli Tuitupou

Ronald VanWoesik

Arthur Wageman

Erin Walden

Vincent Wedelstedt

Catherine Wilkie

Alexandra Willgruber

Tiffani Williams

Joel Wilson

Mark Wyner

■ Directors of the Month

Sales Director of the Month

Leaders growing leaders!

Shashi Parekh

Shashi had 18% Growth in his territories!

Congratulations on this awesome achievement.



PR Director of the Month

Leaders growing leaders!

Laurie Onasch

For her territories, 4,271 increased leads in April 2010 over April 2009!

Congratulations on this fantastic performance.



■ New SGAs



Chris LaFond Boston, MA

Former SGA and Executive Council member Chris LaFond returns to AIL. "I'm very excited to be an SGA again simply because I missed it so much." Chris took time off due to the illnesses of his twin sons. During his 17 years with AIL/NILICO, Chris' career included time in Nebraska and Pennsylvania. Welcome back, Chris!



James Ching Lutherville, MD

"I've been with AIL/NILICO since April 2008. Working for AIL/NILICO has truly been the best career decision I have ever made. Since my first day as an Agent up to new SGA, the doors have been open for me to be able to achieve however big I may dream. I look forward to helping the company and myself reach the goals that we have set for many years to come!"



Earnest "TJ" Powers Lexington, KY

"In life, success is based on the opportunity an individual has and what he or she does with it. American Income is truly the greatest opportunity, but what you do with it is up to you. Life is too short to take this career for granted. Thank you Simon Arias for this phenomenal adventure we call AIL. God bless."

■ New LAB Member



Welcome! Barbara Easterling

American Income Life is pleased to welcome Barbara J. Easterling to the Labor Advisory Board. A longtime Union official, she is president of the four million member-strong Alliance for Retired Americans, an AFL-CIO-affiliated nonprofit organization of retired trade union members organized in 2000.

Chosen as president of the Alliance for Retired Americans last February, Ms. Easterling is only the second person ever elected to that office. Before that, she served as the secretary-treasurer of the AFL-CIO and secretary-treasurer of the Communications Workers of America. She was the first woman to serve in all three offices.

Ms. Easterling first joined CWA Local 4302 in Akron when she began her career as a telephone operator at Ohio Bell. In 1980, she was summoned to Washington and served for five years as assistant to the president of the union. In 1985, she was elected executive vice president. Ms. Easterling is also the auditor of the International Trade Unions Confederation and a member of the U.S. State Department Advisory Committee on International Economic Policy.

Her honors include the Midwest Labor Press Association's Eugene V. Debs Award, the Ellis Island American Legend Award and the March of Dimes Salute to Labor Award. Inducted into the Ohio Women's Hall of Fame in 1985, she also received the International Women's Democracy Center Global Democracy Award and the Women's Equity Action League Award. Over the years, she has served on numerous charities' advisory committees and boards of directors.

■ Q1 Contributions

Contributions listed are from January through March consisting of contributions of \$1,000 or more.

American Income & National Income

- \$30,000 — J.R. Hoffa Memorial Scholarship Fund for sponsorship in the "Drive for Education" Golf Tournament & "All In For Education" Poker Tournament
- 25,000 — Southwest Voter Registration Education Project for Latin Vote 2010 Commemorative Banquet
- 5,000 — Labor Council for Latin American Advancement for advancing social, political and economic justice for Hispanics
- 5,000 — Int'l Assoc. of Bridge, Structural Ornamental & Reinforcing Iron Workers for John H. Lyons Sr. Scholarship Foundation
- 5,000 — Int'l Union of Painters & Allied Trades for Painters & Allied Trades for Children's Hope
- 5,000 — Int'l Union of Police Associations, AFL-CIO Fund to support the Institution of Higher Learning Program
- 5,000 — Int'l Brotherhood of Boilermakers, Iron Ship Builders, Blacksmiths, Forgers & Helpers for GALA Hispanic Theater to help serve low-income and disadvantaged communities
- 5,000 — Transport Workers Union for TWU Disaster Relief Fund, for Haiti earthquake relief
- 5,000 — Labor Campaign for Single Payer to support the opening LCSP welcome reception
- 5,000 — Elderly Housing Development & Operations Corp. (EHDOC) in support of 2010 reception
- 5,000 — Farm Labor Organizing Committee for Widows and Injured Worker Fund
- 5,000 — South Carolina Working Families Party
- 5,000 — Coalition of Black Trade Unionists for Annual Awards Benefit Reception
- 3,000 — American Federation of Musicians of the United States & Canada for MusiCares
- 2,500 — Association of Flight Attendants -CWA for Labor Project for Working Families
- 2,500 — Association of Flight Attendants -CWA for National Interface Committee for Worker Justice
- 2,000 — American Federation of Musicians of the United States & Canada to MENC/LMF to support the Music Educators National Conference
- 1,500 — Coalition of Labor Union Women to sponsor First Annual Working Women's Award Celebration
- 1,300 — Building and Construction Trades Department for BCTD 2010 National Legislative Conference
- 1,250 — Int'l Brotherhood of Electrical Workers for participation in the IBEW Conference in April 2010

Top Contributions of Centralized PR

- \$8,500 — OFAH Donation (Ontario)
- 5,000 — International Snowmobile Congress Donation
- 3,600 — CA St Fed of Org Labor Dinner sponsorship (NorCal)
- 3,475 — National Directors Convention (NorCal)
- 3,248 — Saskatchewan Wildlife Federation Donation (Saskatchewan)
- 3,000 — California Society of Association Executives Sponsorship (California)
- 3,000 — UFCW 99 Golf Tournament (Arizona)
- 2,500 — Tarrant County Central Labor Council Golf Tournament (Dallas)
- 2,500 — PBCTC Kipling Ave Tragedy Fund Donation (Ontario)
- 2,000 — B.U.I.L.D. Golf Tournament (Dist of Columbia)
- 1,500 — Massachusetts Police Association, INC Scholarship (Massachusetts)
- 1,400 — Hawaii Credit Union League Annual Convention (Hawaii)
- 1,120 — Mass Building Trades Council Sponsorship (Massachusetts)
- 1,100 — Firemans Association State of PA Scholarship (Philadelphia & Pennsylvania)
- 1,000 — ABATE of PA Seminar (Pennsylvania)
- 1,000 — New Brunswick FCU Scholarship (Maritimes)
- 1,000 — Presque Isle Volunteer Fire Dept Conference Donation (ME/NH)
- 1,000 — Local 777 Victims/Benevolent Fund Donation (Connecticut)
- 1,000 — CA Credit Union League -Credit Union for Kids Donation (Los Angeles)
- 1,000 — AWSC Scholarship (Wisconsin)
- 1,000 — CWA AZ State Council Meeting Donation (Arizona)
- 1,000 — UFCW 1529 Leukemia Fund Golf Tournament (Tennessee)
- 1,000 — PPOA Golf Tournament (Los Angeles)
- 1,000 — Canadian 5 Pin Bowler's Association Scholarships (Ontario)

■ Direction



Debbie Ensted

Vice President
of Public Relations Field Operations

Can a Company's Culture Play a Part in Your Success?

Webster defines culture as "the customary beliefs, social forms, and material traits of a racial, religious, or social group."

Our culture is one of the things I like the most about our company. It is a culture where your success largely depends on you, the commitment you're willing to make, your talent — and of course, a little bit of luck. Our culture creates one success story after another. Although all are very different, the one thing we all have in common is we thrive within our culture.

Culture can mean different things to different people. In this case, I am referring to culture as the beliefs, values, customs and practices shared by those who consider themselves at home at American Income and National Income Life.

Our culture consists of hard work, Opportunity Unlimited and being in the day-to-day business of protecting working families. It also involves having a great time as you give back to the community where you live and work. These are the key elements to our company culture.

What is truly unique at American Income Life is that regardless of where you were born, where you live or where you are going, you can leave your own distinct mark and express your unique national culture. All the while, you are maintaining and building on our strong company culture.

Whether you're American — entrepreneurial, patriotic and proud of your accomplishments; a quiet, unassuming, hard-working Canadian; or a Kiwi agency builder, we have a place for you. We take the best of all national cultures, blend it with our Company culture and the result is something we call SUCCESS.

I have had the good fortune to work and spend time at AIL in the United States, Canada and New Zealand. There are definitely differences in each culture that make each national culture unique, and even regions in each country that are different from one another. The one thing that is consistent is the AIL culture.

Regardless if you are in the field of public relations or an agent visiting the members in their homes, when you embrace our culture of hard work and inherently understand that it is bigger than just being a lead generator, or selling insurance, success is not far behind.

Lead generation is the result of hard work, commitment and the relationships we build in our marketplaces. We build those relationships through ongoing activism, ongoing support of a working family agenda, and the AIL Program. Involvement, participation and determining the role you and AIL can play in making things better for the families, members and organizations is crucial in Relationship Building. You build your career around the vocation of Public Relations.

Selling insurance is about hard work, commitment and being the face of AIL/NILICO in the home. When you sit down with working families, you are protecting their futures by providing insurance needs. You're ensuring they have coverage when they need it.

Can culture play a role in your success? Absolutely!

NEW ORLEANS HABITAT PROJECT 2010 STATE GENERAL AGENT MEETING

We at AIL/NILICO support working families – and we're showing it in new ways!

Prior to the spring SGA Meeting in New Orleans, an AIL/NILICO team rolled up their sleeves for Habitat for Humanity and hammered away against homelessness in the Crescent City.

Our platoon of professionals put aside briefcases and business suits for tools and work clothes during the volunteer work day, Saturday, April 10. Some 66 SGAs, PR directors, Home Office staffers, their spouses and even a certain CEO labored to build three homes for families displaced by Hurricane Katrina.

The Habitat build is not the only charitable housing project AIL has pitched in on, however.

After Marine Lance Corporal Ray Holzhauser was killed in Iraq, it was discovered his mother, Lori Fraher, lived in dilapidated housing. Teamsters Local 786 spearheaded a project to build Fraher a new home in Dwight, Illinois. Various unions and tradesmen participated. AIL's Rona Spano brought in Best Buy, which donated kitchen appliances. AIL also contributed a flat screen TV.

"Once again American Income Life stepped up to the plate to help someone in need," said Local 786 President Michael Yauger. "All of those who worked on the Lori Fraher project were amazed at the kindness and generosity that they demonstrated. It should come as a surprise to none their level of participation to this project, as they have represented working men and women in the Teamsters and have now proven their patriotic spirit. Roger Smith and Rona Spano are truly giving and loving people!"



OC LABOR FEDERATION GIVES AIL/NILICO MODEL CORPORATE PARTNER AWARD



American Income Life Insurance Company received yet another honor this past May 22, when it was presented the Model Corporate Partner Award from the Orange County Federation of Labor, AFL-CIO, in California.

Roger Smith, CEO, accepted the award on behalf of the Company, during the federation's 10th annual Solidarity Leadership Awards Dinner Gala. The event was held in the Anaheim Convention Center and was attended by more than 700 workers, elected officials, community group representatives, members of the clergy and others.

The Orange County Labor Federation consists of more than 92 affiliated local unions representing more than a quarter of a million working men and women in the densely-populated California County.

According to Tefere Gebre, executive director of the Orange County Labor Federation, American Income Life was unanimously selected to receive the group's Model Corporate

Partner Award. The award was given to American Income Life and National Income Life because we are a Company that has exhibited a commitment to worker's rights to organize, and because we are working with employees and their union to create a better work environment. The Company's efforts to advocate on behalf of the Employee Free Choice Act was part of the reason AIL was selected for the honor.

In receiving honors from the federation, Roger joined other Union luminaries, including California Assembly Speaker John A. Perez; Nick Berardino, General Manager of the Orange County Employees Association (OCEA); Ernesto Medrano, Teamsters Local 952 and David Sickler, CA State Building & Construction Trades Council. Sickler was given a lifetime achievement award. Perez received the Phil Burton Award for Courage. Berardino received the César E. Chávez Award for his leadership and solidarity with workers in Orange County. Medrano was named Delegate of the Year and the Organizing Union Award was presented to Teamsters Local 396.

Individual Producers



1. Ofa Tupouniua
Auckland, NZ



2. Gil Legarte
Concord, CA



3. Christian Napiza
San Jose, CA



4. Lily Tchen
Long Beach, CA



5. Steven Stensrud
Calgary, AB



6. Luciana Mosca
Woodridge, IL



7. Pafuti Toleafoa
Auckland, NZ



8. Ahmad Chaudhry
Minneapolis, MN



9. Bruce Tan
Honolulu, HI



10. Ann Wainit
Honolulu, HI



11. Brock Lampe
Portland, OR



12. Chester Ash
Cleveland, OH



13. Maria Rocha
San Jose, CA



14. Max Quasem
Los Angeles, CA



15. Theresa Bellajaro
Honolulu, HI



16. Terrence Asuncion
Concord, CA



17. Tiffany Shim
Honolulu, HI



18. Erez Shabtay
Los Angeles, CA



19. Lesina Ah Sue
Auckland, NZ



20. Kyle Wrobel
Cleveland, OH

IceBreakers



Jodi Bohdal
Plymouth Mtg., PA
\$16,599 Net ALP
Charles Steele MGA
Fred Hadayia SGA



Anna-Marie Grimstead
Calgary, AB
\$15,914 Net ALP
Lee Jeffers MGA
Altig-Orlovic SGA



Helen Dellavalle
Edison, NJ
\$15,754 Net ALP
David Ackerman MGA
Eric Giglione SGA



An IceBreaker is a Producer who made his/her first sale in the last 2 calendar months. We will recognize all IceBreakers in the Top 20 Individual Producers list for the month, as well as the next Top 3 in this category.

April Production

Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Ofa Tupouniua	\$44,969	97			Steve Friedlander
2.	Gil Legarte	26,426	97		Christopher Stephens	Jatoft-Foti
3.	Christian Napiza	26,058		72.4	Ben Halali	Jatoft-Foti
4.	Lily Tchen	22,741		87.6	David Iriye	Cohen-Cohen
5.	Steven Stensrud	22,001		85.5	John McGrath	Altig-Orlovic
6.	Luciana Mosca	20,635		76.8	Carlo Bonifazi	Bob Olson
7.	Pafuti Toleafoa	20,358		69.2	Stephen Hill	Steve Friedlander
8.	Ahmad Chaudhry	20,336	100		Zachary Hart	Alt-Orl-Deley
9.	Bruce Tan	19,955	99		Christopher Clark	Altig-Orlovic
10.	Ann Wainit	19,616	87		John Collins	Altig-Orlovic
11.	Brock Lampe	19,226		83.1	Tiffany Roland	Altig-Orlovic
12.	Chester Ash	18,960	97		London Burnett	Surace-Smith
13.	Maria Rocha	18,623		81.0	Ernesto Magat	Jatoft-Foti
14.	Max Quasem	17,970		84.8		Cohen-Cohen
15.	Theresa Bellajaro	17,932		75.4	Christopher Clark	Altig-Orlovic
16.	Terrence Asuncion	17,820		90.2	Ernesto Magat	Jatoft-Foti
17.	Tiffany Shim	17,500	85		Blake Higuchi	Altig-Orlovic
18.	Erez Shabtay	17,214		87.0		Cohen-Cohen
19.	Lesina Ah Sue	17,115		85.3	Stephen Hill	Steve Friedlander
20.	Kyle Wrobel	16,818		70.9	James Cunningham	Surace-Smith
21.	Jodi Bohdal	16,599	94		Charles Steele	Fred Hadayia
22.	Kevin Davis	16,141		73.6	Kevin Davis	Williams-Zophin
23.	Daniel Posner	16,074	97		Ben Halali	Jatoft-Foti
24.	William Parmeter	15,959		71.1	Hal Herman	Oldham-Bianchi
25.	Anna-Marie Grimstead	15,914	100		Lee Jeffers	Altig-Orlovic
26.	Ryan Kendl	15,828		83.1	Nicholas Lorence	Altig-Orlovic
27.	Helen Dellavalle	15,754	97		David Ackerman	Eric Giglione
28.	Tasha Tucker	15,615		76.5	Tasha Tucker	LaTonya Tucker
29.	Carlos Sanchez	15,513	89		Michael Burningham	Altig-Orlovic
30.	Odilia Goulart	15,499		71.5	Sarai Castanon	Jatoft-Foti
31.	Robert Ulreich	15,419		88.8		Jatoft-Foti
32.	Adeyemi Akinade	15,008	89		Kasali Kotun	Williams-Zophin
33.	Amir Sedaghat	14,902		95.0	Bobby Gujral	Altig-Orlovic
34.	Michal Majewski	14,901		72.1	Bobby Gujral	Altig-Orlovic
35.	James Keefer	14,830	96		Shane Burns	Simon Arias
36.	Gail Arundale	14,447		73.6	Byron Paz	Josh Chalom
37.	Randolph Souliers	14,412		84.5		Altig-Orlovic
38.	Ivana Ofakineiafu	14,159	100		Stephen Hill	Steve Friedlander
39.	Filipo Havili	14,134		75.0	Lorenzo Lameko	Steve Friedlander
40.	Scott Smith	14,096	86		Garret Kun	Fred Hadayia
41.	Jonathan Emura	13,886		80.9	John Collins	Altig-Orlovic
42.	Jorell Washington	13,731		75.8		Joseph Diecedue
43.	Selulia Tumanuvao	13,718	100		Stephen Hill	Steve Friedlander
44.	Mathew Phillips	13,626	98			Steve Friedlander
45.	Joaquin Santos	13,576		72.8	Doreen Ryan-Foti	Jatoft-Foti
46.	Evelyn Nkwenti	13,490		72.3	Brenda Hadayia	Fred Hadayia
47.	Sosefo Petelo	13,341	92		Lorenzo Lameko	Steve Friedlander
48.	Katie Massart	13,340		85.0	Brenton Betts	Altig-Orlovic
49.	Robert Simmen	13,338		83.1	David Wang	Bob Olson
50.	Amy Shui	13,332		75.0	David Ackerman	Eric Giglione

ALL TIME RECORD: STEVEN STENSRUD \$71,391 Net ALP

YTD Production

Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
*1.	Ofa Tupouniua	\$171,081	97			Steve Friedlander
*2.	Pafuti Toleafoa	92,762		69.2	Stephen Hill	Steve Friedlander
*3.	Terrence Asuncion	86,295		90.2	Ernesto Magat	Jatoft-Foti
*4.	Ann Wainit	81,563	87		John Collins	Altig-Orlovic
*5.	Lily Tchen	78,299		87.6	David Iriye	Cohen-Cohen
*6.	Ben Halali	75,836		76.4	Ben Halali	Jatoft-Foti
*7.	Lesina Ah Sue	71,706		85.3	Stephen Hill	Steve Friedlander
*8.	Max Quasem	71,331		84.8		Cohen-Cohen
*9.	Maria Rocha	65,380		81.0	Ernesto Magat	Jatoft-Foti
*10.	Christian Napiza	64,543		72.4	Ben Halali	Jatoft-Foti
11.	Dustin Dunbar	61,981		74.1	Todd Engelson	Alt-Orl-Venekamp
12.	William Parmeter	61,158		71.1	Hal Herman	Oldham-Bianchi
13.	Katie Massart	58,716		85.0	Brenton Betts	Altig-Orlovic
14.	Gil Legarte	58,390	97		Christopher Stephens	Jatoft-Foti
15.	Luciana Mosca	58,362		76.8	Carlo Bonifazi	Bob Olson
16.	Sosefo Petelo	58,239	92		Lorenzo Lameko	Steve Friedlander
17.	Jose Lopes	57,536	89		Jose Lopes	Phil Prata
18.	Akbar Hosseini	57,515		76.6	Ben Halali	Jatoft-Foti
19.	Amy Shui	56,567		75.0	David Ackerman	Eric Giglione
20.	Eriteta Tauraoui	55,246	99		Stephen Hill	Steve Friedlander
21.	Steven Stensrud	54,936		85.5	John McGrath	Altig-Orlovic
22.	Erez Shabtay	54,850		87.0		Cohen-Cohen
23.	Brock Lampe	54,630		83.1	Tiffany Roland	Altig-Orlovic
24.	Ryan Kendl	54,542		83.1	Nicholas Lorence	Altig-Orlovic
25.	Robert Ulreich	53,067		88.8		Jatoft-Foti
26.	Ross Ewen	52,916		87.7		Scott Rehberg
27.	Filipo Havili	52,547		75.0	Lorenzo Lameko	Steve Friedlander
28.	Odilia Goulart	52,276		71.5	Sarai Castanon	Jatoft-Foti
29.	Shahnaz Toloui	52,091		69.0	David Iriye	Cohen-Cohen
30.	Mario Andres Chavez	51,233		86.4	Doreen Ryan-Foti	Jatoft-Foti
31.	Scott Hanna	51,154		77.9	Scott Hanna	Williams-Zophin
32.	David Ramirez	51,029		79.1	Ben Halali	Jatoft-Foti
33.	Ryan Leong	50,817		70.6	Paul Samra	Jatoft-Foti
34.	Henry Ingraham	50,264		78.7	Kevin Davis	Williams-Zophin
35.	Andrew Helgeson	49,829	92		Andrew Aaron	Altig-Orlovic
36.	Kevin Davis	49,691		73.6	Kevin Davis	Williams-Zophin
37.	Bruce Tan	49,645	99		Christopher Clark	Altig-Orlovic
38.	Bryant Hendley	49,460		74.9	Christine Hartman	Steve Hartman
39.	Siupeli Tuitupou	48,519	96		Taina Lameko	Steve Friedlander
40.	Lydia Lozano	48,430		74.6		Furer-Whittinghill
41.	Kevin Ishikane	48,394		84.1	Daven Hermosura	Altig-Orlovic
42.	Amir Sedaghat	48,094		95.0	Bobby Gujral	Altig-Orlovic
43.	Kyle Wrobel	47,658		70.9	James Cunningham	Surace-Smith
44.	Toni Puamau	47,631	94		Thersa Setefano	Steve Friedlander
45.	Jaime Rozotto	47,521		73.2	Doreen Ryan-Foti	Jatoft-Foti
46.	Carlos Sanchez	47,279	89		Michael Burningham	Altig-Orlovic
47.	Maijargal Sukhbaatar	46,733		82.4		Samuel Lasala
48.	Semi Halanukonuka	46,175	100		Karen McQuoid	Steve Friedlander
49.	Joey Kennedy	46,102		68.5	Jesse Lawson	Altig-Orlovic
50.	Victor Rodos	45,737		73.5	Preeti Sahgal	Josh Chalom

ALL TIME RECORD: ROGHIE HASSAN LOO \$367,548 Net ALP

Supervising Agents



1. Serah James
Auckland, NZ



2. Andrea Nichols
Rochester, NY



3. Kraig Jilge
San Jose, CA



4. Lucky Faaitiiti
Auckland, NZ



5. Robert Drake
Cleveland, OH

April Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Serah James	\$90,507	\$108,805		71.1	Taina Lameko Steve Friedlander
2.	Andrea Nichols	40,352	40,670		71.4	Stephen Jubrey Oldham-Bianchi
3.	Kraig Jilge	29,700	89,194		70.0	Ben Halali Jatoft-Foti
4.	Lucky Faaitiiti	27,991	37,311	99		Stephen Hill Steve Friedlander
5.	Robert Drake	27,329	35,518		69.2	London Burnett Surace-Smith
6.	Sophia Szeto	24,383	24,383	90		Ben Halali Jatoft-Foti
7.	Michael Matteo	22,024	24,796	96		Brett Gryska Oldham-Bianchi
8.	William Doby	20,344	24,027	95		James Palmes Joseph Diecedue
9.	Bernardo Lopez	18,397	29,583		79.2	Alvin Hagens Allan Jennings
10.	Tiffany Rintone	18,377	26,180	97		Adam Zlupko Williams-Zophin

ALL TIME RECORD: SERAH JAMES \$90,507 1st Six Mo Agt **HOT NEW RECORD**
ALL TIME RECORD: KRAIG JILGE \$116,116 Net ALP

YTD Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Serah James	\$222,241	\$286,827		71.1	Taina Lameko Steve Friedlander
2.	Kraig Jilge	147,861	260,628		70.0	Ben Halali Jatoft-Foti
3.	Andrea Nichols	121,900	131,679		71.4	Stephen Jubrey Oldham-Bianchi
4.	Roger Weisman	110,049	145,508		75.5	Stephen Jubrey Oldham-Bianchi
5.	Sanele Lafaele	69,481	93,275	92		Theresa Setefano Steve Friedlander
6.	Kelly Yingling	59,280	91,505	88		Amanda Beyersdorff Surace-Smith
7.	Robert Drake	53,708	81,511		69.2	London Burnett Surace-Smith
8.	Michael Romeo	51,786	141,292		71.6	Raymond Fisucci Oldham-Bianchi
9.	Lucky Faaitiiti	46,995	73,101	99		Stephen Hill Steve Friedlander
10.	Sophia Szeto	40,390	40,390	90		Ben Halali Jatoft-Foti

ALL TIME RECORD: LORENZO LAMEKO \$289,373 1st Six Mo Agt
ALL TIME RECORD: MARY ANN GAELIC \$443,893 Net ALP

General Agents



1. Norman Sellen
Auckland, NZ



2. Nicholas Wolle
Hurricane, WV



3. Simon Rolland
Auckland, NZ



4. Rita Charles
Auckland, NZ



5. Scott Patterson
Baton Rouge, LA



6. Nicholas Collins
Albuquerque, NM



7. Karen Gagarin
Concord, CA



8. Joshua Jackson
Baton Rouge, LA



9. Rosemary Fleming
Edison, NJ



10. John Viar
Raleigh, NC

April Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Norman Sellen	\$66,656	\$68,048		77.7	Steve Friedlander
2.	Nicholas Wolle	43,842	47,025		74.9	Scott Keeney
3.	Simon Rolland	38,291	47,608		68.9	Steve Friedlander
4.	Rita Charles	30,707	38,508	98		Stephen Hill Steve Friedlander
5.	Scott Patterson	27,639	37,323	94		James Palmes Joseph Diecedue
6.	Nicholas Collins	26,425	32,728	93		Curtis Moreland Diego Arangopuerta
7.	Karen Gagarin	26,004	94,004	84		Ernesto Magat Jatoft-Foti
8.	Joshua Jackson	25,158	38,559	93		Brian Schreiter Joseph Diecedue
9.	Rosemary Fleming	22,725	22,725		71.3	David Ackerman Eric Giglione
10.	John Viar	20,250	29,522	79		Gregory Williamson Slav Bitman
11.	Stephanie Burress	19,003	32,204	84		Chad Brown Scott Rehberg
12.	Lesina Ah Sue	18,129	60,122		75.0	Stephen Hill Steve Friedlander
13.	Mark Gorman	17,742	25,744		69.8	Rudi Camenzind Chris Hernandez
14.	Amosa Faamanu	17,671	21,897	95		Taina Lameko Steve Friedlander
15.	Catherine Brown	17,360	23,056	93		Allen Nelson Steven DiChiaro
16.	Matthew Turnquist	17,021	21,782		79.3	Javier Sandoval Steven DiChiaro
17.	Philip Abramovitz	16,461	21,940	91		Salima Abdin Marc Rosen
18.	Henry Ingraham	15,745	35,106		78.6	Kevin Davis Williams-Zophin
19.	Elias Hazen	15,000	25,790	84		Darron Hacker Surace-Smith
20.	George Fallowfield	14,586	14,916	89		Tracy Haden Steve Greer

ALL TIME RECORD: SITA PEREIRA \$244,444 1st Six Mo Agt
ALL TIME RECORD: SITA PEREIRA \$286,946 Net ALP

YTD Production						
Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Norman Sellen	\$195,458	\$213,110		77.7	Steve Friedlander
*2.	Karen Gagarin	173,726	373,376	84		Ernesto Magat Jatoft-Foti
*3.	Rita Charles	143,484	185,280	98		Stephen Hill Steve Friedlander
*4.	Simon Rolland	101,246	156,569		68.9	Steve Friedlander
*5.	Amosa Faamanu	98,230	117,135	95		Taina Lameko Steve Friedlander
6.	John Viar	97,006	128,330	79		Gregory Williamson Slav Bitman
7.	Nicholas Wolle	90,412	137,092		74.9	Scott Keeney
8.	Vaauflao Robertson	84,954	101,651		74.4	Sita Periera Steve Friedlander
9.	Timothy Watson	84,384	156,614		79.2	Ryan Vopat Surace-Smith
10.	Peter Chung	84,356	207,631	83		Sarai Castanon Jatoft-Foti
11.	Scott Patterson	79,955	101,699	94		James Patterson Joseph Diecedue
12.	Joshua Jackson	74,827	110,734	93		Brian Schreiter Joseph Diecedue
13.	Nicholas Collins	72,195	96,403	93		Curtis Moreland Diego Arangopuerta
14.	Lesina Ah Sue	69,362	214,698		75.0	Stephen Hill Steve Friedlander
15.	Seth Raymond	66,390	149,005		76.5	Stephen Jubrey Oldham-Bianchi
16.	Catherine Brown	64,433	104,716	93		Allen Nelson Steven DiChiaro
17.	Daniel Walton	63,484	118,230		73.8	Patrick Bendure Surace-Smith
18.	Tosha Tremblay	60,352	83,715	79		Eric Brown Chris Hernandez
19.	Mark Gorman	59,191	112,714		69.8	Rudi Camenzind Chris Hernandez
20.	Seth Holmberg	59,002	96,255	85		Doreen Ryan-Foti Jatoft-Foti

ALL TIME RECORD: TAINA LAMEKO \$1,319,496 1st Six Mo Agt
ALL TIME RECORD: TAINA LAMEKO \$1,522,976 Net ALP

Master General Agents



1. Stephen Hill
Auckland, NZ



2. Stephen Jubrey
Rochester, NY



3. Ben Halali
San Jose, CA



4. Karen McQuoid
Auckland, NZ



5. Harmandus Buckle
Woodridge, IL



6. Kevin Davis
Plantation, FL



7. James Palmes
Baton Rouge, LA



8. London Burnett
Cleveland, OH



9. Lorenzo Lameko
Auckland, NZ



10. Brett Gryska
Rochester, NY

April Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Stephen Hill	\$132,241	\$259,753		72.5	Steve Friedlander
2.	Stephen Jubrey	82,539	137,431		75.6	Oldham-Bianchi
3.	Ben Halali	74,912	238,586		71.1	Jatoft-Foti
4.	Karen McQuoid	62,256	74,490		79.2	Steve Friedlander
5.	Harmandus Buckle	60,670	60,645	97		Bob Olson
6.	Kevin Davis	57,068	100,715		76.8	Williams-Zophin
7.	James Palmes	55,280	67,833	90		Joseph Diecedue
8.	London Burnett	49,342	81,005		70.8	Surace-Smith
9.	Lorenzo Lameko	48,991	88,362		72.0	Steve Friedlander
10.	Brett Gryska	46,246	87,397		73.2	Oldham-Bianchi
11.	Hal Herman	43,361	96,233		68.0	Oldham-Bianchi
12.	Adam Zlupko	40,390	65,029	87		Williams-Zophin
13.	Allen Nelson	39,308	46,409		88.7	Steven DiChiaro
14.	Brandon Braun	36,850	37,641		68.0	Paul Rumbuc
15.	Tiffany Roland	43,422	76,257		70.5	Altig-Orlovic
16.	David Ackerman	34,758	80,083		74.6	Eric Giglione
17.	Curtis Moreland	32,844	44,071	85		Diego Arangopureta
18.	Garret Kun	32,829	70,743		70.2	Fred Hadayia
19.	Brian Schreiter	32,650	54,067		70.1	Joseph Diecedue
20.	Levar Morgan	32,586	47,073		70.3	Theodore Pappas

ALL TIME RECORD: JEFF RIBMAN \$326,483 1st Six Mo Agt

ALL TIME RECORD: STEPHEN HILL \$410,573 Net ALP

YTD Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Stephen Hill	\$524,048	\$1,020,022		72.5	Steve Friedlander
*2.	Ben Halali	332,420	1,023,364		71.1	Jatoft-Foti
*3.	Stephen Jubrey	314,571	513,847		75.6	Oldham-Bianchi
*4.	Lorenzo Lameko	279,677	442,731		72.0	Steve Friedlander
*5.	Kilisimas Segal	255,740	423,806		72.4	Steve Friedlander
6.	Brett Gryska	227,607	398,300		73.2	Oldham-Bianchi
7.	Sita Pereira	198,693	247,055		72.7	Steve Friedlander
8.	Hal Herman	194,504	409,325		68.0	Oldham-Bianchi
9.	Tiffany Roland	194,463	287,431		70.5	Altig-Orlovic
10.	Karen McQuoid	193,377	212,094		79.2	Steve Friedlander
11.	Kevin Davis	192,971	313,459		76.8	Williams-Zophin
12.	Allen Nelson	187,020	225,603		88.7	Steven DiChiaro
13.	James Palmes	171,783	205,081	90		Joseph Diecedue
14.	Ernesto Magat	169,928	512,938		79.6	Jatoft-Foti
15.	Garret Kun	150,319	262,847		70.2	Fred Hadayia
16.	Brian Schreiter	150,236	202,126		70.1	Joseph Diecedue
17.	David Ackerman	143,442	372,089		74.6	Eric Giglione
18.	Levar Morgan	143,042	210,415		70.3	Theodore Pappas
19.	Raymond Risucci	137,786	276,327		75.2	Oldham-Bianchi
20.	Adam Zlupko	132,337	197,003	87		Williams-Zophin

ALL TIME RECORD: STEPHEN HILL \$2,476,896 1st Six Mo Agt

ALL TIME RECORD: STEPHEN HILL \$3,356,797 Net ALP

Regional General Agents



1. Taina Lameko
Auckland, NZ



2. Stephen Hill
Auckland, NZ



3. Sonny Gurney
Troy, MI



4. Ben Halali
San Jose, CA



5. Brett Gryska
Rochester, NY

April Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
1.	Taina Lameko	\$377,564	\$595,829		71.8	Steve Friedlander
2.	Stephen Hill	163,981	318,379		72.5	Steve Friedlander
3.	Sonny Gurney	158,467	276,742		68.4	Paul Rumbuc
4.	Ben Halali	133,767	487,797		72.6	Jatoft-Foti
5.	Brett Gryska	128,783	224,828		74.3	Oldham-Bianchi
6.	Christopher Clark	101,549	204,966		73.2	Altig-Orlovic
7.	Michael Vasu	87,259	211,953		77.2	Surace-Smith
8.	Nicholas Lorence	82,570	128,063		68.3	Altig-Orlovic
9.	Lorenzo Lameko	78,283	125,058		72.0	Steve Friedlander
10.	Garret Kun	75,169	117,945		69.3	Fred Hadayia

ALL TIME RECORD: TAINA LAMEKO \$623,266 1st Six Mo Agt

ALL TIME RECORD: TAINA LAMEKO \$890,826 Net ALP

YTD Production

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
*1.	Taina Lameko	\$1,392,700	\$2,249,211		71.8	Steve Friedlander
*2.	Ben Halali	624,274	2,000,967		72.6	Jatoft-Foti
3.	Stephen Hill	573,046	1,110,301		72.5	Steve Friedlander
4.	Brett Gryska	542,174	912,143		74.3	Oldham-Bianchi
5.	Sonny Gurney	439,658	1,082,408		68.4	Paul Rumbuc
6.	Lorenzo Lameko	414,242	636,255		72.0	Steve Friedlander
7.	Michael Vasu	391,416	910,847		77.2	Surace-Smith
8.	Patrick Bendure	300,585	797,070		71.4	Surace-Smith
9.	Nicholas Lorence	293,775	480,466		68.3	Altig-Orlovic
10.	Desi Dimitrova	253,333	404,494		69.3	Allan Jennings

ALL TIME RECORD: TAINA LAMEKO \$4,501,478 1st Six Mo Agt

ALL TIME RECORD: TAINA LAMEKO \$6,224,023 Net ALP

State General Agents 1st Six Month Agent



Steve Friedlander
CATEGORY I



Rick Altig
CATEGORY II



Ilija Orlovic
CATEGORY II



Chad Deley
CATEGORY II



Allan Jennings
CATEGORY III



Steven DiChiaro
CATEGORY IV



Joseph Diecedue
CATEGORY VI



Antoinette Yellock
CATEGORY Start Up

April Production						
Category	Name	Net to Gross	Retention	1st Six Mo Agt	1st Six Mo Obj	% of Obj
I	Steve Friedlander		72.1	\$590,311	\$263,250	224
	Oldham-Bianchi	91		217,493	185,250	117
	Surace-Smith		74.8	257,476	243,750	106
	Altig-Orlovic		74.2	752,192	799,500	94
II	Alt-Orl-Deley		68.0	183,326	140,850	130
	Fred Hadayia		70.2	151,690	147,875	103
III	Allan Jennings		74.8	122,003	131,100	93
	Steven DiChiaro		73.6	100,353	107,250	94
VI	Joseph Diecedue		70.7	87,930	81,250	108
	Scott Sonnenberg		69.2	71,897	78,000	92
Start Up	Antoinette Yellock		92	34,708	34,700	100

YTD Production						
Category	Name	Net to Gross	Retention	1st Six Mo Agt	1st Six Mo Obj	% of Obj
I	Steve Friedlander		72.1	\$2,201,428	\$1,053,000	209
	Oldham-Bianchi	91		1,057,859	741,000	143
	Surace-Smith		74.8	1,035,491	975,000	106
	Altig-Orlovic		74.2	752,192	799,500	94
II	Alt-Orl-Deley		68.0	556,217	563,400	99
IV	Steven DiChiaro		73.6	414,759	429,000	97
VI	Joseph Diecedue		70.7	318,174	325,000	98
	Scott Sonnenberg		69.2	298,084	312,000	96
VII	Alt-Orl-Venekamp		70.9	253,465	216,700	117

Rookie SGAs must be in this category for a minimum of 6 months to compete for YTD awards.

State General Agents Net ALP



Steve Friedlander
CATEGORY I



Simon Arias
CATEGORY II



Allan Jennings
CATEGORY III



Joe Manone
CATEGORY IV



Steve Hartman
CATEGORY V



Joseph Diecedue
CATEGORY VI



Antoinette Yellock
CATEGORY Start Up

April Production						
Category	Name	Net to Gross	Retention	Net ALP	Net ALP Obj	% of Obj
I	Steve Friedlander		72.1	\$922,592	\$585,000	158
	Jatoff-Foti		70.9	790,115	585,000	135
	Surace-Smith		74.8	694,150	541,675	128
	Oldham-Bianchi	91		474,906	411,675	115
II	Simon Arias		69.2	319,797	303,350	105
	Alt-Orl-Deley		68.0	293,808	281,675	104
	Fred Hadayia		70.2	278,213	281,675	99
III	Allan Jennings		74.8	215,102	238,350	90
IV	Joe Manone		76.3	185,605	195,000	95
V	Steve Hartman		68.3	159,871	173,350	92
VI	Joseph Diecedue		70.7	134,853	130,000	104
Start Up	Antoinette Yellock		92	40,004	43,350	92

YTD Production						
Category	Name	Net to Gross	Retention	Net ALP	Net ALP Obj	% of Obj
I	Steve Friedlander		72.1	\$3,386,002	\$2,340,000	145
	Jatoff-Foti		70.9	3,160,631	2,340,000	135
	Oldham-Bianchi	91		2,117,473	1,646,700	129
	Surace-Smith		74.8	2,557,354	2,166,700	118
II	Alt-Orl-Deley		68.0	1,015,241	1,126,700	90
	Joe Manone		76.3	793,094	780,000	102
VI	Furer-Whittinghill		69.5	560,412	606,700	92
VII	Alt-Orl-Venekamp		70.9	478,782	433,400	110

Public Relations



1. Al Wall

CATEGORY I
Holland Landing, ON



2. Rona Spano

CATEGORY I
Chicago, IL



1. George Farenthold

CATEGORY II
Aurora, NY



2. Erica Dalager

CATEGORY II
St. Paul, MN



1. Mario Soljan

CATEGORY III
Auckland, NZ



2. Susan Fuldauer

CATEGORY III
Indianapolis, IN



1. Sandra Knapp

CATEGORY IV
Neenah, WI



2. Lori Vaughn

CATEGORY IV
Portland, OR



Rookie

Shane Knowles

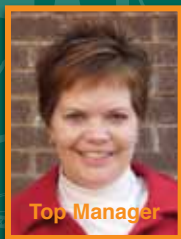
Cape Elizabeth, ME



IceBreaker

Marlene Alen

Hollywood, FL



Top Manager

Denise Gilbert

Chicago, IL

Public Relations categories are as follows:

Category	Population
1	over 8,500,000
2	6,500,000 to 8,499,999
3	4,000,000 to 6,499,999
4	Under 4,000,000

ROOKIE: Reps with 2009 Hire Date

ICEBREAKER: Reps with 2010 Hire Date

Perspective



Scott Smith

Executive Vice President
& Chief Marketing Officer

Required: Commitment and Enthusiasm

Where do you stand with your 2010 goals?

In order to achieve goals, there must be a plan. And any plan requires constant inspection. And inspection is the cause of adjustments... necessary to meet the goals. You must be committed and enthusiastic about goals achievement. Also, you must be enthusiastic about where your life is headed. You must be enthusiastic about getting better at what you do, about self-improvement, because we never meet our potential. We can come close, but it takes a desire to get better at what we do.

But let's take some time to review and study two rock-solid components of success with much different characteristics. They are commitment and enthusiasm. Neither is negotiable.

Your commitment to achieving your goals must be unwavering. Commitment is the core of success and the core of achievement. Commitment is not a sometimes thing; it is an every moment thing. Commitment does not waiver. Commitment is not emotional. Your dedication to commitment can usually be best judged when things don't go your way. It's easy to throw in the towel when things don't go your way. But, throwing in the towel is the exact opposite of true commitment. If the adversity you face determines your commitment, then you best label yourself a quitter right now. True commitment cannot be emotional. True commitment is best executed as a part of who you are. It is a part of the fiber within you. For the most part, you have it or you don't.

Enthusiasm is different than commitment. Enthusiasm is emotional while commitment is not. Enthusiasm is the best friend of commitment. Being emotional is an excellent characteristic when channeled properly. And there is no better channel than being enthusiastic. An enthusiastic individual helps create a positive work environment which in turn motivates the team. It's an endless cycle of positive energy when harnessed properly. But enthusiasm must be honored by you. It must be cultivated by you. And you must make a conscious act to make it a part of your daily agenda.

You cannot allow your enthusiasm to waiver in spite of possible obstacles. Achieving goals when set at the proper height should not be easy. I've been credited with a couple of good ideas during my career at American Income. But I can tell you for every idea I've participated in that was a success, there have been a couple that were losers. For every few losers, there were many ideas initiated that didn't make it out of a conversation. Actually, there have been many that Roger only shook his head at... and didn't even warrant conversation (at least from his perspective)! But that has never taken away my enthusiasm from seeking the next great idea. Never!

Bill Gates said, "What I do best is share enthusiasm. Enthusiasm increases a person's accomplishments while apathy increases his alibis." What do those around you see the most: Enthusiasm or Apathy?

To be committed, you can only be as committed as much as commitment is a part of your makeup. However, enthusiasm is emotional. Enthusiasm requires your constant cultivation. Understanding the traits of winners is important and a first step in making them part of your agenda. This is called preparation. The will to prepare to win is, in fact, more important than the will to win itself.

Make commitment part of your internal core. Make enthusiasm part of your emotional makeup.

Make both part of your goals achievement formula!

Category	Rank	Name	Production in Cards	SGA/Director
April Production	I	1. Al Wall	4,112	Toronto/Debbie Enstedt
		2. Rona Spano	3,870	Chicago/Laurie Onasch
		3. Brenda Di Somma	2,848	New Jersey/Tim Farr
		4. Krissa Hensley	1,827	Ohio/Tim Farr
		5. Chuck Hill	1,803	NorCAL/Debbie Enstedt
II	1.	George Farenthold	2,899	New York State/Tim Farr
		Erica Dalager	2,521	Minnesota/Laurie Onasch
		3. Robin Andrade	1,512	Massachusetts/Laurie Onasch
		4. J T Tasker	1,281	Oldham-Bianchi
		5. Bridget Hamilton	1,138	DC-Maryland/Laurie Onasch
III	1.	Mario Soljan	6,406	Steve Friedlander
		Susan Fuldauer	1,565	Indiana/Patti Morgan
		3. Michelle Baxter	1,211	Indiana/Patti Morgan
		4. Steve Sanchez	974	Miami-Ft. Lauderdale/Patti Morgan
		5. Marlene Alen	950	Miami-Ft. Lauderdale/Patti Morgan
IV	1.	Sandra Knapp	2,422	Wisconsin/Laurie Onasch
		Lori Vaughn	2,338	Oregon/Laurie Onasch
		3. Glen Hardeman	2,326	St. Louis/Patti Morgan
		4. Ken Altizer	2,041	West Virginia/Patti Morgan
		5. Shane Knowles	1,407	Maine-New Hampshire/Tim Farr
Rookie	1.	Shane Knowles	1,407	Maine-New Hampshire/Tim Farr
IceBreaker	1.	Marlene Alen	950	Miami-Ft. Lauderdale/Patti Morgan
Manager	1.	Denise Gilbert	+2,601	growth Laurie Onasch
		2. Alina Latinsky	+2,461	growth Laurie Onasch
		3. Billy Sauers	+2,453	growth Patti Morgan

ALL TIME PR CARD PRODUCTION RECORD: 18,960 Cards

Category	Rank	Name	Production in Cards	SGA/Director
YTD Production	I	*1. Chuck Hill	11,876	NorCAL/Debbie Enstedt
		*2. Malka Arony	9,991	Arizona/Rachelle Valdez
		3. Al Wall	7,603	Toronto/Debbie Enstedt
		4. Rona Spano	7,282	Chicago/Laurie Onasch
		5. Vivian Dwyer	5,787	Virginia/Laurie Onasch
II	*1.	Erica Dalager	6,791	Minnesota/Laurie Onasch
		*2. J T Tasker	6,639	Oldham-Bianchi
		3. Robin Andrade	5,922	Massachusetts/Laurie Onasch
		4. George Farenthold	4,789	New York State/Tim Farr
		5. Bernard Weaver	4,439	Philadelphia/Tim Farr
III	*1.	Mario Soljan	7,811	Steve Friedlander
		*2. Michelle Baxter	7,066	Indiana/Patti Morgan
		3. Susan Fuldauer	6,315	Indiana/Patti Morgan
		4. Steve Sanchez	4,761	Miami-Ft. Lauderdale/Patti Morgan
		5. Patrena Brown	3,949	Connecticut/Laurie Onasch
IV	*1.	Ken Altizer	9,124	West Virginia/Patti Morgan
		*2. Paul Winslow	6,754	St. Louis/Patti Morgan
		3. Shane Knowles	5,381	Maine-New Hampshire/Tim Farr
		4. Sandra Knapp	5,267	Wisconsin/Laurie Onasch
		5. Lori Vaughn	4,277	Oregon/Laurie Onasch

ALL TIME PR CARD PRODUCTION RECORD: DENISE BOWYER 61,879 Cards



sun, fun and pink flamingos



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30W AMERICAN ENGLISH 30P BY NATIONAL ENGLISH 32P'S

MY LIFE...



Leadership Bonus

Total: \$736,858.50

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Ben Halali	\$31,880.94	Michael Burningham	\$3,642.25	Patrick Stenglein	\$2,000.60	Mark Corkrean	\$1,250.43
Stephen Hill	23,286.00	Rodney Ward	3,613.16	Roger Fung	1,998.85	Nicholas Wolle	1,237.00
Stephen Jubrey	17,503.80	Derrick Mason	3,588.79	Simon Rolland	1,934.75	Joseph Teyssier	1,231.72
Ernesto Magat	15,008.05	Javier Sandoval	3,526.52	Rita Charles	1,923.90	Kirk Alexander	1,222.74
Wayne Fader	14,841.53	Curtis Moreland	3,444.69	Matthew Court	1,915.24	David Hausman	1,212.99
Bobby Gujral	10,704.20	Alan Silverman	3,383.36	Denice Copp	1,911.80	Nichole Turner	1,199.33
Karen McQuoid	10,670.56	Harjeet Rana	3,372.62	Andrew Queen	1,878.11	Jessica Wilhite	1,192.96
Lorenzo Lameko	10,398.96	Salima Abdin	3,340.23	Curt Snow	1,867.16	Dan Rubio	1,190.29
Tiffany Roland	9,547.44	Andrea Nichols	3,317.51	Maria Esposito	1,843.76	Tiffany Rintone	1,186.83
Doreen Ryan-Foti	9,079.31	Barbara Corigliano	3,297.77	Jason Mayer	1,829.33	Craig Strompf	1,154.17
Kevin Davis	8,619.07	Lee Jeffers	3,297.48	James Aalders	1,820.90	Alex Roland	1,141.48
Garret Kun	8,547.61	Rudi Camenzind	3,204.64	Kurt Papenhausen	1,802.69	Scott Hanna	1,139.99
London Burnett	8,162.14	Patrick Bendure	3,162.89	Gregory Henderson	1,795.34	Richard Blake	1,135.72
Brett Gryska	7,499.66	Wade Humphries	3,145.20	Nicholas Rice	1,792.58	Maria Greene	1,123.79
Kraig Gilje	7,150.57	Gregory Williamson	3,124.68	Michael Romeo	1,783.66	Shawn Reid	1,119.77
Karen Gagarin	7,117.03	Eric Brown	3,111.99	Samantha Chui	1,756.68	Sophia Szeto	1,119.64
Raymond Risucci	7,098.95	Peter Chung	3,090.11	T J Powers	1,718.47	Timothy Cruise	1,111.11
Zachary Hart	6,581.41	Charles Steele	3,054.89	Daniel Toshner	1,690.54	Scott R Davis	1,093.92
Hal Herman	6,527.91	Theresa Setefano	2,996.10	David Gombkoto	1,688.48	Richard Barbour	1,091.10
Serah James	6,342.81	Troy Tripp	2,982.92	Thomas Reagan	1,675.85	Kevin Ishikane	1,072.45
Allen Nelson	6,302.71	Sara Welch	2,969.42	Johnathon Bunch	1,668.17	Colin Lyse	1,071.93
Kilisimasi Sega	6,144.45	John McGrath	2,963.14	John Hughes	1,662.51	Rebecca Najlis	1,069.09
Alex Hernandez	5,634.09	Casey Kunash	2,958.20	Michael Vasu	1,658.82	Marcus Noel	1,051.95
Sita Pereira	5,551.34	Daniel Orr	2,915.82	Magda Figueiredo	1,658.01	Sharon Brenner	1,051.20
Adam Zlupko	5,438.41	Norman Sellen	2,905.92	Otari Bater	1,655.21	Mark Gorman	1,044.67
Justin Adams	5,433.78	Shane Burns	2,903.03	Lucky Faaitiiti	1,571.38	Juan Cordova	1,038.36
Ryan Vopat	5,302.07	Nicholas Lorence	2,852.59	Richard Correa	1,567.99	Phillip Humbel	1,037.91
Byron Paz	5,236.30	Matthew Parks	2,837.77	Daniel Hartwig	1,565.72	Henry Ingraham	1,033.34
Kasali Kotun	5,228.69	Brandon Braun	2,830.88	Moswen Taylor	1,561.19	Alfred Taren	1,026.97
James Palmes	5,057.00	Ronald Starr	2,784.30	Kenneth Greer	1,551.52	Bernardo Lopez	1,012.89
Jamison Weatherspoon	4,709.43	Scott Kim	2,764.65	Marcus Howard	1,548.07	Michael Kyatt	1,000.50
Darron Hacker	4,768.33	Summer Miller	2,695.27	Natalie Linker	1,546.51	Sean O'Reilly	998.10
John Collins	4,672.51	James Reilly	2,691.78	Jeanette Lancaster	1,474.71	Kyle Klipp	981.92
Samuel Cohen	4,622.28	Michael Fulkerson	2,605.21	Wes Elder	1,461.48	Gevorg Yanukyan	973.68
Amanda Beyersdorff	4,559.94	Daven Hermosura	2,598.81	Patrick Tannous	1,454.96	Mark Bleier	943.02
Levar Morgan	4,558.86	Ryan Bisanz	2,554.40	Roger Weisman	1,454.21	Juan Cardona	938.07
Thomas Vena	4,558.10	Alvin Hagens	2,517.59	Arnold Paaleb	1,434.49	Joshua Olin	929.16
David Iriye	4,547.84	Cassandra Gordon	2,473.90	Ala Awad	1,434.33	Brenton Betts	926.77
Christine Hartman	4,432.20	James Cunningham	2,406.81	Robert Dunn	1,393.86	Andrew Aaron	926.54
Marisa Willgruber	4,412.45	Ryan Hall	2,366.34	Naron Hamilton	1,389.58	Kelly Yingling	916.16
David Ackerman	4,412.27	Kathryn Chaisson	2,309.70	James Allen	1,383.56	Justin R Smith	907.43
I-Perfection Harris	4,229.41	Matthew Diulus	2,159.77	Corey Neff	1,382.75	Kellen Cuttance	907.13
Brian Schreiter	4,138.72	Lesina Ah Sue	2,110.70	Jose Harb	1,361.34	Renee Jeffries	906.60
Paul Samra	4,080.64	Christopher Stephens	2,077.92	Travis Norman	1,341.17	DeAnthony Hartman	906.41
Steven King	4,080.47	Nicholas Engrav	2,075.28	James May	1,331.59	Lynn Jones	904.93
David Wang	4,035.44	Dorian Oldham	2,072.75	Robert Drake	1,310.65	Danny Smith	890.99
Sarai Castanon	3,917.32	Joshua Silvers	2,057.17	Phillip Jenkins	1,296.33	William Doby	889.25
Harmandus Buckle	3,842.54	Tracy Haden	2,026.55	Robert Black	1,290.22	Daniel Walton	886.36
Jason Bratin	3,729.69	Erik Graham	2,023.25	Matt Flores	1,285.51	Joshua Champneys	870.69
Craig Beck	3,682.23	Caleb Douce	2,004.71	Todd Engelson	1,285.11	Jake Conley	858.81

Leadership Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Nicholas Zangardi	\$837.85	Joshua Jackson	\$545.79	Jon Gillmore	\$340.96
Ariel Sanchez	834.72	Gerald Bledsoe	542.89	Ronald Rivera	336.54
Atta Saleh	831.56	Adam Niman	542.08	Jewmekia Morton	336.13
Djenabou Diallo	825.05	Linda Jackson	541.64	Timothy Watson	330.35
Seth Raymond	820.62	Kiet Truong	532.15	Anthony Futules	328.63
Randolph Souliers	818.15	Luay Ghawi	530.32	Maria Lealaiauloto	324.48
Patrick Duray	808.61	Daniel Bauer	513.93	Brandon Cooley	320.90
Pauline Ruff	807.94	Nic Iagulli	505.83	Aaron Parks	320.12
Josh Wheeler	807.04	Tosha Tremblay	504.42	Loretta Ekeroma	316.96
Eli Pierce	805.53	Dominique Bertoncini	501.51	Sharif Grays	308.21
Desi Dimitrova	803.86	Dustin Dunlap	500.78	Semi Halanukonuka	307.34
Jesse Lawson	802.90	Karolina Brandys	491.07	Natalie Soboleva	307.05
Lleison Martinez	795.69	Mark Neilson	490.08	Jeffrey Bailey	305.23
Matthew Turnquist	794.69	Seth Holmberg	488.98	Eric LaBossiere	301.10
Matthew Willrodt	789.23	Mark Graham	486.38	Ryan Kendl	294.04
Mario DePinto	783.09	Anne Powihongi	483.81	Hasani Anderson	291.43
George Fallowfield	781.18	Sharmanda Gawel	479.28	Catherine Brown	290.00
Philip Abramovitz	776.83	Louie Gonzalez	479.16	Brian Welsh	287.70
Andrew Bishop	774.54	Richard Sprigg	476.40	Felix Berger	287.51
Ronald Trombetta	766.83	Christopher Chovanec	475.14	Kyriacos Davis	287.35
Elias Hazen	758.67	Jeffory Churchfield	473.81	Dustin Surace	285.10
Mark Liszewski	754.60	Horace Johnson	472.56	Sanele Lafaele	281.45
Amanda Wolfgang	739.94	Scott Patterson	471.31	Humberto Quintero	280.80
Christopher Clark	739.79	Landre Clark	455.81	Adrena McCreary	274.79
John Young	739.69	Charles Mickens	455.58	Andrell Smith	268.28
Michael Matteo	727.57	Michael C Williams	448.37	Amanda Rodriguez	268.05
Robert Gerdes	717.98	Troy Plummer	447.66	Jerry Moore	266.84
Nedelka McLean	716.04	Lauren Hamrick	434.86	Susan Cooksey	264.91
Jacob Arias	700.08	Ronald Rennich	433.97	Kiana Bowles	262.74
Harvey Dixon	691.20	Michael Sheets	429.52	Christopher Freter	261.58
Daniel Armstrong	688.24	Jaime Rozotto	424.16	Christopher Hendrix	260.21
Nicholas Collins	687.33	Alba Wandurraga	421.10	Gabriel Pantely	258.76
Rodney Chaney	681.51	Shawn Nowak	417.37	Jacqueline Reim	250.92
Michael Boyer	680.52	Gerald Smyer	417.07	Malorie Bartlett	250.52
Matthew Melhorn	680.38	Brent Arbour	415.23	Susan Bergh	240.55
Mark Beckford	676.85	Richard Lepis	413.01	John Passi	240.35
Preston Turner	674.01	Haoyu Xu	410.44	Mathew Weber	239.58
Pamela Ladd	672.22	Brian Ellison	406.56	Ariana Jones	238.49
Scott Smith	655.30	Eric Eun	399.44	Jose Chavera	235.17
Jason Marlow	643.44	Roderick Copp	397.22	Gordon Mooc	232.72
Andre Bishop	639.49	Gregory Vansuch	392.75	Sheree Risley-Aragon	232.47
Alex Grakhov	622.05	Lorelee Vasquez	392.48	Veronica Lara	232.20
Anthony Leggett	606.24	Brookalyn Stillwagon	389.84	Gail Arundale	230.84
James Moland	589.37	Timothy Clark	380.13	Amosa Faamanu	229.10
John Viar	584.07	Todd Sahn	377.32	Ryann Vassallo	225.95
Justin Williams	577.92	Jason Anderson	377.01	Kevin Burton	220.93
Sebastian Kazek	577.57	Michael Stearns	367.29	Nicole Johnson	215.89
Noel Ables	576.61	Brittani Cooper	366.63	John McCreary	208.97
Mary-Delores Ayarzagoitia	571.24	David Beard	363.69	James Welsh	207.27
Debra Hepp	568.14	Rafael Sawin	355.65	Aaron Gebke	207.05
Daniel Umbertone	566.93	Nicholas Wilt	353.48	Aaron Ashby	206.45
Kevin Rendon	565.53	Lori Dacyk	350.18	Michael van Delft	204.57
Hyungjun Kac	560.41	Jay Newsome	348.85	JoAnne Marks	203.30
Christopher Williams	558.18	Catherine Minor	346.60	Rosemary Fleming	201.30
Anthony Anderson	555.30	Taalai Siau	344.29		
Vaauafao Robertson	546.33	Daniel Rhoades	343.57		

World's Greatest Bonus

Total: \$1,502,951.20

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Ofa Tupouniua	\$8,993.86	Marvin Chalwe	\$2,829.58	Alex Gonzales	\$2,234.86	Rachel Bryson	\$1,954.45
Terrence Asuncion	6,812.79	Andrea Barenholtz	2,818.08	Lee van Delft	2,225.40	Ailma Ailima	1,945.95
Gil Legarte	5,479.90	Casey Kunash	2,802.62	Alexis Smith-Byron	2,221.31	George Lahamedjian	1,945.28
Christian Napiza	5,383.97	Robert Wilhelm	2,765.60	Peter Kaplanis	2,219.96	Scott Hanna	1,942.22
Steven Stensrud	5,280.31	Zbigniew Stankiewicz	2,733.02	Janet Bingham	2,216.73	Erik Boyd	1,936.59
Lily Tchen	5,228.24	Benjamin Ainscough	2,731.90	Sammar Miquel	2,200.05	Robert Drescher	1,936.01
Brock Lampe	4,998.91	Timothy Kieran	2,726.89	Deborah Agrifoglio	2,196.72	Robert Barzyk	1,930.26
Maria Rocha	4,945.21	Robert Reagan	2,725.49	Jennifer Wehrle	2,192.93	Dawn Selden	1,921.26
Robert Ulreich	4,856.10	Earnest Loveless	2,725.06	Kayla Chavez	2,187.88	Kelly McDonald	1,919.04
Max Quasem	4,672.40	Jose Lopes	2,709.13	Maureen Brunet-Forchulli	2,178.74	Sofofo Petelo	1,913.20
Robert Fader	4,615.29	Helen Taylor	2,706.42	Lisa Wood	2,178.20	Mark Harhager	1,907.21
Chester Ash	4,525.42	Jennifer Holliday	2,706.11	Carmela-Adryann Valerio	2,173.52	Victor Rodos	1,905.46
Ben Halali	4,459.82	David Peebles	2,688.42	Nathaniel Olson	2,171.62	Michael Schumacher	1,897.36
Lesina Ah Sue	4,459.35	Scott Remmey	2,674.43	Savanah Ekman	2,170.08	Herivelto Pereira	1,882.61
Kyle Wrobel	4,051.92	Jesse Aratai	2,672.64	Elizabeth Lo	2,164.37	Viet Chung	1,877.75
Pafuti Toleafoa	4,051.69	Mohamad Masri	2,649.98	Samy Jacques	2,162.50	Russell Morris	1,876.32
William Parmeter	3,996.19	Daniel Taurisani	2,649.90	Chinda Vongkhampha	2,162.08	Peter Hudousek	1,875.16
Gordon Biggums	3,947.83	Leane Nguyen	2,648.87	James Cummings	2,157.91	Brook Meeks	1,872.64
Erez Shabtay	3,930.40	Natalie Wagner	2,559.73	Joshua Jackson	2,147.84	Christopher Freter	1,869.95
Mario Andres Chavez	3,815.33	Sione Kanongataa	2,540.37	Michael K Reed	2,127.70	Syed Quadri	1,866.53
Ryan Kendl	3,798.68	Samvel Tigranyan	2,538.84	Timothy Cruise	2,126.95	James Moland	1,859.96
Ann Wainit	3,782.08	David Livingston	2,537.18	Anna-Marie Grimstead	2,120.07	Ivana Ofakineiafu	1,849.01
Bruce Tan	3,694.06	James Keefer	2,537.04	Kevin Ishikane	2,112.85	Jacqueline Reim	1,847.73
Amir Sedaghat	3,669.44	Semi Halanukonuka	2,535.41	Selvia Tumanavao	2,112.24	Faiga Ene	1,845.26
Katie Massart	3,657.65	Sione Latuhoi	2,519.07	Steve Marker	2,109.96	Pauline Ruff	1,833.95
Luciana Mosca	3,655.18	Benny McCarty	2,516.34	Tiffany Shim	2,105.24	Marion Magat	1,828.46
Jodi Bohdal	3,648.10	Barbara Stillwell	2,516.06	Taumaof Maligi	2,101.36	Sally Wilson	1,807.60
Michal Majewski	3,556.84	William Russell	2,497.53	John Cochrane	2,091.22	Shirley Young	1,805.92
Kevin Davis	3,551.05	Omar Hashimi	2,492.53	Helen Dellavalle	2,080.29	Francisco Zarathustra	1,799.63
Daniel Posner	3,536.71	Jessica Candito	2,454.98	Gabriel Feldmann	2,068.96	Amr Shater	1,797.00
Filipo Havili	3,481.42	Nicholas Despoteris	2,446.94	Robert J Dunn	2,052.78	Karen Sessing	1,794.05
Evelyn Nkwenti	3,471.56	Larry Abraham	2,440.64	Beth Snow	2,048.36	Mapa Vaki	1,789.94
Jesse Wise	3,419.46	Alyssa Goldfarb	2,431.70	Evan Wicklund	2,047.86	Arcenia Anthony	1,787.70
Bernardo Lopez	3,411.35	Richard Nypower	2,426.82	Joaquin Santos	2,046.58	Roger Weisman	1,786.05
Tasha Tucker	3,323.37	Daniel Porilechio	2,416.14	Christine Gross	2,045.72	Tyler Endicott	1,782.19
Ernesto Magat	3,296.99	Majjargal Sukbaatar	2,387.06	Matthew Finney	2,044.44	Randoph Souliers	1,781.26
Gail Arundale	3,267.10	Andrea Marulanda	2,380.46	Emily Wilson	2,038.07	Travis Pickdesimer	1,777.60
Akbar Hosseini	3,217.18	Carlos Rodriguez	2,380.06	Debra Hepp	2,035.87	Akai Mallard	1,776.60
Haoyu Xu	3,188.20	Vaisima Unu	2,372.23	John Tippet	2,031.95	Bradley Kampmeier	1,762.58
Jaime Rozotto	3,185.24	Jacqueline McHugh	2,367.27	Calvin Tom	2,024.69	Catherine Brown	1,760.42
Theresa Bellajaro	3,163.13	Shahnaz Toloui	2,363.44	Rocio Price	2,021.11	Dominique Bertoncini	1,759.37
Samantha Chui	3,108.36	Andrew Coleman	2,355.35	Chris Wilcox	2,019.49	Andrew Helgeson	1,757.28
Carlos Sanchez	3,102.76	David Guzman	2,348.97	Lydia Lozano	2,013.49	Sharon Brenner	1,754.23
Ross Ewen	3,101.61	Heidi Gorham	2,346.23	Brent Leathers	2,011.22	James Baratka	1,751.59
Jessica Santamarina	3,099.08	Elias Hazen	2,333.28	Bryant Hendley	2,010.81	Ellen Weinstein	1,750.38
Jonathan Emura	3,098.69	Henry Ingraham	2,322.87	Gregory Hayman	2,009.99	Rae Duvauchelle	1,745.55
Kenneth Greer	3,097.19	Eugene Kashkin	2,319.22	Byron Stuckless	2,009.03	Chad Panzer	1,741.99
Iona Patterson	3,088.21	Thomas Yarbrough	2,310.40	Erin Stiles	2,001.72	Ronald Rennich	1,737.26
Justin R Smith	3,076.60	Curt Snow	2,310.08	Alicia Olson	2,001.12	Jorell Washington	1,735.19
Ryan Leong	3,045.95	Kevin Bitter	2,308.88	David Levy	1,992.06	John Donily	1,726.56
Odilia Goulart	3,037.62	Diedre Sandbrook	2,307.55	Tiffany Rovinski	1,991.16	Sandra Linse	1,725.89
Adeyemi Akinade	3,014.92	Adam Huck	2,295.09	Nanette Clay	1,981.27	Michael Phillips	1,724.12
David Ramirez	2,988.67	Sean Lacroix	2,292.20	Djenabou Diallo	1,978.27	Steven Sparkes	1,723.23
Ahmad Chaudhry	2,983.26	Nastassja Tucker	2,282.62	Lemlem Zerayesus	1,976.10	Robert Antonizo	1,720.77
Roghie Hassan Loo	2,972.94	Sonia Pegram	2,282.22	Chau Tran	1,973.94	James Hatfield	1,718.75
Robert Simmen	2,971.29	John Keiderling	2,268.69	Tupou Tavalea	1,966.55	Rita Charles	1,716.25
Brandt Hershey	2,941.58	Michael Lucarelli	2,258.56	Samson Adelufosi	1,966.38	Dawn McElwain	1,707.46
Mario Chavez	2,910.15	Krista Thieme	2,256.38	Tyler Murray	1,965.68	Melissa Wartman	1,704.45
Scott Smith	2,899.91	Darren Wolf	2,255.53	Zenobia Macarthy-Harris	1,961.49	Craig Baxter	1,702.74
Marko Jankovic	2,890.14	Jinzhou Zhao	2,242.42	Denise Kendall	1,958.17	David DiMauro	1,700.70
Jose Hernandez Camargo	2,871.33	Nicole Johnson	2,241.26	Steven Schnitzer	1,956.75	Harvey Griffin	1,699.68

World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Don Tong	\$1,699.35	Travis Eick	\$1,484.01	Mckenzie Linse	\$1,277.34	Jose Harb	\$1,124.53
Rodney Barlow	1,697.97	Derek Sandilands	1,481.30	Eriteta Taurai	1,271.33	Allen Luu	1,123.71
Anne Powihongi	1,696.18	Julia Sigal	1,479.15	James Zurlinden	1,261.59	Casey Sperzel	1,121.05
William Heath	1,691.01	Gregory Vansuch	1,472.17	Gracie Jasso	1,260.08	Natalie Soboleva	1,118.44
Joshua Lenix	1,690.13	Heather Hewitt	1,470.85	Mark Akler	1,257.15	Crystian Rozotto	1,112.53
Jiunn Tan	1,689.50	Alexandra Willgruber	1,466.13	Anthony Kachelmeier	1,253.86	Jonathan George	1,109.03
Rita Haidinger	1,679.22	Nathan Leininger	1,442.09	Sheila Anderson	1,251.46	Nguyen Nguyen	1,108.18
Charles Perkins	1,676.39	Susan Finger	1,441.84	Bervina Lane	1,250.48	Krista Walsh	1,106.79
Timothy Nolan	1,673.80	Alfred Taren	1,441.76	Ronald Trombetta	1,249.59	Benjamin Van Fossen	1,106.15
Filippo Fontana	1,671.24	Billy Arnold	1,440.44	Denise DeFalco	1,247.20	Christopher M Williams	1,101.76
Louie Gonzalez	1,670.45	Ryan Ward	1,439.50	Ty Lampkin	1,246.36	Brian Thompson	1,098.37
Daniel Toshner	1,669.86	Diane Carrion	1,436.87	Douglas Zigby	1,246.25	Amanda Stoebe	1,094.33
Siupeli Tititupou	1,669.70	Earl Gibson	1,436.41	Trenton Tipton-Fletcher	1,242.82	Derron Alexander	1,086.99
Jalorma Richards	1,655.72	Walter Rohrbacher	1,432.02	Juan Sosa	1,242.50	Ryan Saridakis	1,086.55
Fritznel Octave	1,655.06	Solomua Tavoi	1,431.24	Roxanna Bernal	1,235.78	Joseph Zoccoli	1,085.47
Anthony Christman	1,655.00	Juanita Fussell	1,425.18	Daniel McQuoid	1,234.84	Troy White	1,085.27
Mark Wellman	1,654.66	Raymon Reynolds	1,416.42	John Viar	1,234.11	Matthew Young	1,083.56
Steven Lucero	1,649.05	Sione Pouanga	1,413.58	Timothy Watson	1,230.96	Ikatonga Utatahau	1,083.08
Allan Munro	1,648.07	Chad Rowe	1,411.36	Tabatha Williams	1,228.34	Gregory Koch	1,081.43
Ruth Charlesworth	1,645.71	Benjamin Omega	1,400.68	Steven Rotherforth	1,227.95	Christina Tull	1,081.08
Jason Adamo	1,645.29	Ronnie Williams	1,393.72	Joseph Opulski	1,227.89	David Hutchinson	1,078.12
Toni Puamau	1,635.34	DeAnthony Hartman	1,393.68	Dulce Jimenez	1,224.97	Evelyn VanHouten	1,077.62
Doris Aguilar	1,633.61	Jason South	1,392.33	Huia Stone	1,224.97	Christina Reid	1,075.09
Kelly Yingling	1,620.42	Kimimnick Cooper	1,388.52	Sale Ahsio	1,222.44	Rockey Simmons	1,062.18
Enrico Paredes	1,613.00	Maryam Rahmani	1,388.08	Seini Mafi	1,218.67	Juan Reyes	1,061.09
Willie Hayden	1,610.63	Joshua Cooney	1,387.17	Christine Moore	1,218.37	Shawna Hermann	1,061.09
Carmelo DeCicco	1,606.04	David Jackson	1,386.32	Shana Rogers	1,217.42	Laura Pacheco	1,060.69
Michael Benney	1,604.95	Michael G Collins	1,385.25	Mark Danner	1,213.66	Neal Gunn	1,059.13
Francis Ifope	1,601.60	Anthony VanKirk	1,385.10	Malorie Bartlett	1,213.50	Adam Niman	1,058.59
Matthew Girard	1,599.50	Chad Lynch	1,384.02	Tiffany Hepner	1,212.66	Daniel Pinschmidt	1,055.99
Ryan McIntosh	1,596.30	David Falcucci	1,381.76	Michael Yoxheimer	1,211.04	Ziad Aafonallah	1,055.40
William Lee	1,590.56	Patrick Knight	1,381.20	Nicholas Davis	1,208.91	Ana Graff	1,052.71
Sunia Kaufusi	1,578.90	Agatha Safford	1,378.50	Simotu Williams	1,208.85	Jasmine Colon	1,052.55
Marc Savini	1,576.13	Amy Shui	1,372.47	Shelly Cullen	1,207.63	Virginia McKnight	1,051.52
Jesse Remby	1,575.63	Omarli Torio	1,362.15	Nadine Reyes	1,202.29	Robert Tamayo	1,049.05
Sebastian Kazek	1,570.68	Nathan Osborn	1,358.24	Marlene Gaunce	1,199.78	Scott R Davis	1,048.82
Vakhtang Nazaryan	1,563.11	Brenda Howell	1,353.95	Tamberly Williams	1,199.46	Lose Paunga	1,046.90
Daniel Rollins	1,560.31	Danielle Finan	1,353.53	Vatupua Vavan	1,198.64	Jian Wang	1,045.90
Betty Hewlett	1,560.21	Sonia Marin	1,352.64	Timothy Armour	1,196.77	Manuel Chavez	1,041.57
Richard Carter	1,559.25	Jen Sage	1,352.47	Janet Lo	1,189.16	Joshua Bagi	1,041.44
Mathew Phillips	1,555.45	Francisco Toscano	1,348.78	Seleti Manukia	1,188.86	Shaun Catli	1,034.70
Tiffany Rintone	1,550.93	Tabor Simon	1,347.04	Meliane Moeakiola	1,187.53	Marvin York	1,030.87
Brian Culp	1,546.98	Rebecca Najlis	1,343.65	Richard Henry	1,185.42	Carol Talbert	1,029.54
Dustin Surace	1,545.34	Kevin Appasamy	1,342.25	Lori Dacyk	1,182.84	Jared Rivera	1,027.98
Jeff Krull	1,544.18	Stephanie Novel	1,339.16	Jason Oliver	1,177.47	Jeremy Tellier	1,027.58
Tiffani Tavormina	1,542.84	Ed Olfert	1,337.12	Tosha Tremblay	1,175.88	Jon Walter	1,025.79
Connie Reichard	1,542.53	Courtney Dusbrow	1,336.30	Royland Walker	1,175.86	Christina Penque	1,022.44
Frank Jendusa	1,541.72	Delores Joseph	1,331.76	Rebecca Budwell	1,174.42	Kevin Haines	1,020.40
Ivra Bassett	1,540.37	Robert Casey	1,330.95	Andree McCallum	1,174.14	Beverly Evans	1,018.50
George Noujam	1,535.49	Michael Valbuena	1,325.14	Kepueli Lavaka	1,173.48	Julie Wells	1,017.83
Mark Weddle	1,534.66	Randall Cook	1,323.00	Gerald Bledsoe	1,171.88	Crystal Reeves	1,017.10
Robert Tierney	1,527.73	Jared Cleckner	1,322.33	Chantal Levy	1,171.58	Linda Jackson	1,014.77
Heidi Regal	1,522.09	Christella Lambert	1,321.61	Peter Ortega	1,166.64	Daniel Paris	1,014.01
Andrew Aaron	1,519.32	Robert Nolan	1,318.81	Brian Welsh	1,161.13	Jerry Sullins	1,009.26
Alanna Swenson	1,518.47	Tofilau Pepe	1,306.61	Troy Tripp	1,157.42	Mark Bleier	1,005.83
Shawn Chambers	1,517.07	Joey Kennedy	1,302.72	Dustin Dunlap	1,153.91	Steven Fauth	1,005.41
Ronald Nicolli	1,515.79	Clayton Roberts	1,300.97	Sarah Antonaitis	1,147.94	Mark Wyner	1,003.77
Jonathan Maust	1,514.77	Aaron Fry	1,300.52	Philip Bonavida	1,146.76	Piavo Cymanow	999.10
Josh Wheeler	1,511.52	Jeryl Madfis	1,293.18	Sara Gilley	1,146.14	John Hill	997.45
Bruce Viaje	1,510.15	Kevin Murray	1,291.21	Amanda Thibado	1,145.61	Sarah Jett	994.42
John Kemp	1,509.75	Richard Luzziach	1,288.18	Sale Papu	1,142.83	Ricardo Garavito	992.52
Steven Truver	1,501.76	Maria Durringer	1,288.02	Taupalo Misa	1,141.65	Melissa Losk	986.47
Timothy Clark	1,499.42	James Reilly	1,287.93	Garrett Jones	1,141.16	Nicholas Bigec	984.62
Lina Drysdale	1,498.77	LeKendrick Wilson	1,286.72	Joseph Mahoni	1,140.21	Samson Gebrehiwot	982.85
Norman Candore	1,494.70	Angela White	1,284.01	Mathew Mosley	1,139.28	Travis Peterson	980.83
James Welsh	1,494.27	Ryan Kissing	1,280.68	Bean Springer	1,134.94	Robert Black	980.74
Lleison Martinez	1,493.08	Alex Pericles	1,280.24	Mano Mano	1,134.07	Mark Graham	980.18
Shana Carletti	1,489.99	Aghayni Nazarian	1,277.91	Samuel Morales	1,131.23	Cassandra Gervais	979.52

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Anton Butcher	\$977.04	Koinita Bilo	\$874.76	Leemo Saolotoga	\$773.08	Audrey Johnson	\$672.16
Scott Davison	976.48	Gleb Ostrovsky	874.14	Antonio DeJesus	772.38	Graham Whitehead	672.00
Sharena Howard	976.25	Robert Larkrith	873.39	Cynthia Pellin	769.61	Alexander Smith	668.57
Kevin Burke	973.39	Rob Speers	870.24	Whitney DeLong	768.26	Johnetta Platt	661.54
Kenji Leonard	972.42	Thomas Matalino	869.32	Anthony Balloutine	767.96	June Teo	660.76
Alejandro Martinez	971.98	John Roll	867.79	Albie Udorn	766.87	Larry Finch	658.04
Adrienne Collins	970.64	Brandon Belisle-LaMoureux	862.49	Joshua Goldstein	765.69	Theodore Greer	657.54
Crystal Newton	969.02	Kalle Convery	862.09	Timothy Furay	762.04	Antonio Salgado	657.15
Nicole Slappo	968.32	Susan Lewis	861.94	Summer Miller	761.56	Adam Myers	656.80
Juan Cordova	964.44	Geetangali Mahabir	858.43	Preston Turner	761.24	Craig Friestad	656.56
Austin Ferguson	963.67	Nicholas Thompson	858.13	Jon Gillmore	757.82	Mark Neilson	656.25
Kathryn Cole	956.25	Aaron M Jones	854.96	Leone Tom-James	756.09	Jason Snelgrove	655.88
Jose Lomeli	954.36	Michael Catalano	854.53	Lytomi Brown	755.59	Charles Benton	655.76
Candice Kemp	953.65	Hank Gordon	854.18	Yanira Ramirez	755.41	Travis Collins	653.95
Keri Striker	952.72	Richard Cleveland	853.77	Aaron Bullard	754.90	Joseph Lasalle	653.71
Robert Bacon	952.70	Julie Hwang	852.05	Paul Bevis	753.58	Olivia Halapio	649.93
Karolina Brandys	950.67	Jose Chavera	851.98	Atta Saleh	751.23	Mark Beckford	648.27
Angelika Vassilieva	950.09	Twanna Tucker	846.95	Kelley Kennedy	748.21	Marcelo Maucesa	648.08
Shiwa Hollingsworth	946.15	Patricia Olaleye	846.35	Cole Cowan	747.61	Sean O'Reilly	645.76
Juana Martinez	943.66	Mike Thomas	842.66	Stacy Randazzo	746.61	Erica Guilmino	645.28
Avery Moseley	941.32	Alan Laabs	836.41	Timothy Hooten	746.23	Wayne Blumling	645.13
Juan Cardona	941.29	Felicia Price	836.37	Filipo Patan	743.75	Jennifer Mitchell	644.03
Hasibullah Aqai	940.10	Kyriacos Davis	835.04	Todd Sahn	742.18	Catherine Trigero	643.55
Brian Weinewuth	939.81	Eric Schultheis	831.50	Gail Carter	740.32	Ardley Pierre	642.67
Stephanie Kies	939.11	Lindsay Scilley	831.19	Jamar Burnette	736.75	Justin Germany	641.98
Michael Boylan	938.74	John Carducci	830.91	Nicholas Collins	736.40	Harold Durana	640.08
Adelfa Parinas	938.52	Gina Flores	830.86	Israel Wizenfeld	733.40	Jeffrey Rayford	640.05
Steven Wemke	936.63	Cedric Moore	830.27	Thomas McElwee	731.64	Blake Higuchi	639.54
Mark Hoffman	932.29	Anthony Futules	827.61	David Moir	730.85	Sabeena Iram	639.41
Jack Jarrell	930.20	Patrick Roane	826.26	Kiet Truong	730.71	Beaton Tong	639.24
Michael Wichelns	930.08	Rachel Wilson	826.14	David Steinhoff	729.90	Michael Hryniewich	639.20
Bianni Mafileo	927.27	Tatjana Tikhonov	825.24	Jimmie Golden	728.73	Barton Paczkowski	639.10
Edward Rangel	924.95	Patrick Deane	824.04	Franklin Allen	728.70	Sujata Kapadia	639.05
Jenna Kabanuk	924.76	David Kupperblatt	822.21	Anita Beletski	725.98	Marvin Blanchard	638.78
Toni Curlin	924.60	Jeanette Henry	820.94	Sara Flesch	724.30	Pelenatete Lamsum	637.83
Brian Ellison	922.28	Daniel Valenzuela	814.08	Melody Ware	722.13	Kristen Fitzhugh	635.34
German Viviano	921.18	Daniel Kim	813.17	Allison Bankowski	720.07	Troy Vernon	633.08
Ryan Schreiber	917.19	Chelsie McWhorter	808.92	Angela Costello	717.90	Nadezhda Vitchev	630.76
Charles Pantely	914.75	Jian He	807.03	Theresa Courtney	717.25	Scott Gravidahl	629.41
Atapana Fainalo	914.28	Steven Droppa	805.99	Amanda Rodriguez	714.88	Joshua Champneys	628.47
Billie Mitchell	912.68	Bruce Jensen	805.35	Eleele Sauao	713.95	Patricia Longenecker	628.22
Robert Vincent	909.84	Nicholas Wilt	803.86	Donisha Lloyd	708.30	Catalin Matyus	627.65
Evan Holzamer	909.37	Allen Stone	803.78	Scott Patterson	707.00	Laie Kaufusi	625.51
Melissa Flanagan	908.16	Kristi Tallant	802.34	Sharif Grays	702.84	Daniel Hartwig	624.83
Kimberly Briggs	905.24	Christopher Nablo	800.13	Mark Kukielski	701.80	David Fung	623.40
Harold Canter	905.19	Christopher McFoy	799.50	Keyra Montoute	699.87	Andre Bishop	623.20
Bei Xie	904.30	Yvette Rembowski	795.35	Melissa Hyland	698.67	Aaron Metzner	623.05
Gregory McMeekan	903.92	David Gombkoto	794.44	Jason Fellah	698.61	Natasha Levandowski	622.00
Joshua Phipps	900.86	Diana Cardenas	791.42	Matthew Diulus	696.48	David Borghi	620.27
LaTasha Tabb	899.33	William Peterson	791.28	Danielle Riddle	696.44	Paul Samra	619.71
Anthony Mathews	897.18	Aric Lopez	791.16	Afamasaga Pavihi	695.32	Richard Evans	618.38
Cassandra Evans	897.03	Benjamin Eggen	790.96	Rima Rizk	694.55	Anahiti Finefeuiaki	618.35
Jake Yagjian	896.90	Pamela Furuya	790.67	Casandra Runnels	694.37	Troy Boles	618.28
Jeremiah Morales	895.85	Tammy LaBello	790.56	Jason Gold	693.83	Jeremy Engrav	616.32
Bradley Ohlsen	893.94	Osovale Sau	790.03	Paul Baucio	691.09	Christopher Hintz	615.49
Sydney Forestal	892.51	William Bonati	789.45	Tian Luo	690.90	Byron Paz	612.01
Nazia Tutupou	891.34	Kris Wong	786.41	Adam Avalos	689.68	Nicholas Acosta	610.44
Thomas Tulowiecki	890.40	Rachel Evans	786.28	Michael Burningham	689.61	Daniel Abshear	610.07
Corienne Mason	890.10	Michael Smith	785.59	Dennis Titcombe	688.50	Iva Mariner	609.79
Jamie Soberanes	888.82	Anna Claros	784.40	Gilbert Carbajal	686.29	Matthew Roberts	609.63
Bridgett Finner	886.49	Drew Stimmel	782.81	Cynthia Trujillo	684.49	Ashley Cesta	607.82
Michael Weeder	885.30	Thomas Collinsworth	781.74	Tabitia Neukirch	681.96	Matthew Ficarra	604.20
Humberto Quintero	882.90	Lafi Papalii	781.06	Preeti Sahgal	681.94	Demetria Holmes	603.55
Iryna Sushkova	882.46	Sheree Risley-Aragon	779.94	Alan Rosen	680.75	Anthony Leggett	601.18
Tammera Simeona	878.53	Vincent Wedelsteit	779.82	Paul Snyder	680.16	Geoffrey Neville	601.18
Bernadette Wilson	877.38	Roger Neal	777.89	Ciera Johnson	676.74	Reginald Nguyen	598.92
Domimic Burlark	875.64	Jason Thompson	777.50	Jake Conley	674.37	Christopher M Gonzalez	598.82
Andres Sylva	875.12	Andrew Virkus	775.03	Michael Rosecrans	673.07	Michael Rubin	598.68

World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Roheen Safi	\$597.81	Sean Clune	\$526.13	Robert Chobor	\$462.40	Philip Zinger	\$403.52
Tyler Zemenchik	594.97	Rajeev Arora	525.73	Ryan Stanton	462.26	Michael Segulla	403.40
Suinitila Eukaliti	594.52	Kevin Wurn	524.71	Maria Lealaiauloto	462.15	Michael Beaulieu	402.70
Irata Passi	594.48	Bruce Cuddy	524.26	Tiffany Curley	462.13	Linzy Newman	400.76
Jane Kim	593.83	Michael Quandt	524.12	Michael Cook	460.60	Lakesha Cotton	400.42
Robert Repasz	593.81	Dustin Dunbar	523.82	Jeremy Pitsenbarger	460.54	Keith Bryant	400.35
Brandon Cooley	591.53	Karen del Rosario	522.78	Tina Phongsavath	458.37	Robyn Stewart	399.38
Bryan Larch	590.14	Mark Ziemianski	522.42	Paulo Rosa	458.25	Paige Quezada	397.85
Brian Wolchok	585.42	Erika Gil	521.58	Christopher Moreland	457.14	Steven Haberman	397.70
Matthew Turnquist	581.20	Paul Smoley	521.57	Linda Byas	455.23	Ciarra Callis	397.33
Fredrick Hamilton	580.19	Jindrich Chaloupka	518.32	Ariana Jones	452.87	Dru Rooks	395.35
Craig Gericke	578.13	Beth Anthon	517.61	William Johnson	451.80	Anthony Brown	395.08
Richard Dyer	578.13	Stephanie Claypool	517.38	Jeffery Churchfield	451.25	Sebrena Cohen	394.93
Feroz Rahman	577.57	Gabriel Pantely	515.99	Alecia Frost	450.63	Joel Delgado	394.67
Rodney Nichols	577.28	Brandy Ingram	515.71	Kasali Kotun	450.59	John Cypriano	393.62
Robert Barnes	574.14	Barry Estep	515.50	Michael van Delft	450.33	Richard Lepis	393.39
Sangmi Choe	573.53	Nicole Pelayo	514.96	Roki Siamomua	448.17	Matthew Parks	393.25
Tanya Holben	573.48	Ariel Sanchez	514.08	Daniel V Smith	448.02	Bizan Drago	392.65
Daniel Rhoades	573.05	Dina Cobos	512.67	Jackie Alston	445.45	Philip Abramovitz	390.52
Jacquelyne Batiste	573.02	Lyndi Cooper	511.75	Ruben Fuentes	445.37	Pamela Drury	388.95
Ronak Pakzad	571.35	Andrew Dailey	511.46	John Farley	443.61	Scott Florin	388.67
Albert Yousoofian	569.85	Christine Moulton	509.93	Duane Robertson	443.09	Marissa Porcheddu	388.39
Matt Moore	568.85	Christopher Anene	509.87	Dustin Klingebiel	441.94	Kristopher Trenouth	388.36
Kevin Holtz	568.83	Chad Potts	506.98	Michael Matteo	441.71	Brooke Rupert	387.57
Michelle Suazo	568.03	Seiuli Saolotoga	505.75	William Rappe	439.80	Karen Folkemer	387.09
Daniel Pereira	566.01	Tevita Eliesa	505.75	Thomas Quintalino	439.67	Christopher Chavez	385.95
Eric Hernandez	563.41	Haley Donaldson	505.00	Randel Wolf	439.45	Christine Augustus	385.82
Tarryn Fredericks	561.55	Jewmekia Morton	504.37	Shawn Benson	439.03	Kouassi Appiah	385.58
Chena Blair	559.37	Christopher Wren	503.58	Bernard Oliphant	438.59	Olga Tsymbal	384.07
Mitchell Look	556.83	Viliani Ofakipouono	503.25	Scott Ricks	438.25	Stan Griswold	383.66
Charles W Russell	553.92	Matthew Cosic	502.31	Nikki Crosby	437.16	Nathan Foti	383.31
Michael Perkins	553.32	Sara Valenzuela	501.44	Andrea Yee	436.95	Avshalom Wolfshout	381.92
Chad Hatfield	552.62	Palekoula Taufateau	499.27	Jason Hoffman	436.27	Jerome DeRose	380.66
Andre Bennett	551.21	Julian Gallegos	497.44	Laura LeFevre	435.73	Shannon Marroquin	379.88
Paul Lawson	549.86	Patrick McGrogan	496.87	Robert Holby	432.75	Graeme Bollinger	379.17
Roger Gauthier	549.45	Susie Taylor	496.16	Joshua Swogger	432.49	Juan Planells	378.15
Heuifanga Lauaki	548.46	Donald Dick	495.41	Gary Hallahan	432.29	Brian McDonald	378.14
William Gordon	547.53	Jeffrey Nava	494.80	Randy Lee	431.08	Dwayne Cameron	378.02
James M Miller	546.74	Maria Alkon	494.67	Landre Clark	430.14	Hasan Guyon	377.20
Ricci Morales	546.46	Michael Sheets	494.22	Jerry Hussey	429.33	Arnold Iacoviello	376.88
Jun Ma	544.25	Dustin Moore	492.95	Jose Rubio	429.24	Timothy Velky	376.72
Meagan Vasquez	541.84	Mark Kuehn	490.92	Jonte Wilson	428.10	Ashkan Faramarzi	375.89
Brandyn Bult	541.24	Latroy Ford	490.37	Mele Tiotio	427.60	Brian Sundberg	375.72
Angeles Ordas	540.76	Hilda Miller	489.30	Kristin Garamone-Hager	427.54	Ryann Vassallo	375.18
Dominique Douglas	539.84	Antario Noel	488.29	Todd Pertingill	425.00	Richard Mercado	374.17
Vanessa LaRose	539.25	Deborah Parnell	487.43	Richard Johnson	423.78	Tasha Baldwin	372.67
Jane Claffin	539.07	Mark Liszewski	486.60	Rajohn Edwards	423.55	Roberta Saley	371.81
Nellie Johnson	537.64	James Cannon	486.12	Anthony Mele	423.08	John Howard	371.39
Clarence Boykins	537.07	Jon Chapin	485.98	Michael Woo	422.66	Sean Hanson	369.51
Sadeg Rafati	536.79	Christopher Manzella	484.39	Daniel Walton	421.40	Josh Juggassar	368.94
Timothy Bell	536.48	James B Miller	483.40	Lorena Barriere	421.09	Yvonne Zarathustra	368.85
Clovis Chan	536.35	Emanita Pohahau	482.14	Rodger Smith	421.02	Robert Drake	368.68
Layla Strange	535.86	Bradford Brummert	481.30	Bryan Kidd	420.53	Brenton Betts	367.67
Travis Vandenberghe	534.61	Jacqueline Cavanaugh	479.53	Jeremiah Ponce	418.84	Michael Buetti	367.67
Don Allan	534.10	Landon Thalman	479.21	Tommie Edwards	418.10	Terry Sutton	367.54
Pece Kozovski	533.54	David Goodman	478.44	Shawn Melvin	417.80	Gordon Mooc	367.44
Stephanie Gregory	533.43	Robert Lester	477.32	Justin Best	417.64	Lisa Gawne	367.05
Wander Lima	533.20	Ahmad Germany	477.11	Qyisha Castro-Lopez	415.66	Lucan Schmidt	366.59
Michael Hasibar	531.55	Aaron Parks	475.57	Sylvia Walker	415.58	Anne Fauset	366.24
Wayne Pearson	530.92	Justin Haynes	474.50	Joseph Hedborn	414.96	Sean Lewie	366.05
Sedina Jones	529.20	Richard Jones	474.27	Melissa Schroeder	412.44	Catherine Wilkie	365.98
Nora Elsheemy	528.73	Nicole Magill	469.74	Darryl Graham	411.67	Litia Ahsam	365.57
James Hayash	528.28	Bernat Szilagyi	469.05	Lazarus Echeta	411.61	Raymond Angeles	365.02
Brandon Wilhelm	528.02	Ricky Oglesby	467.81	Wanavia Wilson	411.09	Feturaha Likiliki	364.78
Rebecca Sharpe	527.81	Latasha Bell-Jacobs	467.54	Thomas Root	410.16	John DiPietra	363.80
David Ubnoske	527.21	Stephen Archer	466.36	Bryant John	409.79	Diane Johnston	363.48
Richard Davis	526.57	Keith Lindahl	465.43	Lester Evans	404.75	Blaise DiDonato	363.46
Jill Wender	526.50	Mona Balidemaj	463.63	Luan Hajnaj	403.65	Troy Plummer	361.35

World's Greatest Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Irena Manojlovic	\$360.02	James Kohout	\$316.04	Beth Helminiak	\$278.87	Dewdney Bent	\$249.38
Lauren Hamrick	358.96	Ana Thomas	316.01	Mark Beatty	278.86	Selma Fruean	249.05
Mafi Ultoa	358.18	Rory Crockford	316.00	Glyn Hurst	278.63	John Moran	248.61
Michelle Buchanan	356.44	Teresa Faalogo	313.87	Herman Lewis	278.17	Robert Patey	248.22
Bhanupratap Suryavanshi	355.79	Natalie Linker	313.38	Steven Charles	278.16	Raymond Hatten	248.21
Scott Schlee	355.79	Elena Voronina	312.50	Phillip Jenkins	277.32	George Baumberger	248.20
Brock Bode	355.62	Ahne Yap	312.00	Keith Litterst	276.90	John Windham	248.02
Heather Harrington	355.42	Jessica Allan	310.99	Erik Newman	275.24	Thomas Cuthbert	247.64
Daniel Johnson	355.19	Craig Nugara	310.87	Matthew Byrnes	274.93	Rufus Cathey	247.59
Maria Nightingale	354.91	Brian Morse	309.67	Jason Lobring	274.25	Marie Keller-Elliott	247.39
Vatola Setefano	354.49	Dale Rearick	309.21	Eryn Sewart	274.24	Tommy Buchanan	247.32
Greg Schoenbacher	351.88	Shannon Wade	308.10	Nedelka McLean	274.12	Ana Siau	246.93
Kate Samuelson	351.06	Gideon Keith-Stanley	307.89	LaLitha Janard-Hanan	273.76	Sheila Lombard	246.81
Tuati Semau	351.00	Stephen Korajarvi	306.68	Christopher Jordan	273.68	Terryon Desso	246.04
Seth Raymond	349.95	Elizabeth Shewatjon	306.56	Michael Ford	273.40	Mona Segui	245.76
Courtney Perito	349.68	Nicolaus McDonald	306.08	Charlene Losse	273.37	Amy Kelley	245.67
George Sturge	349.22	Kerry Schultz	306.05	Morgan Preston	272.92	Peter Ajala	245.51
Umuti Kenese	349.16	Joel Pena	305.32	Jamie Strahl	272.39	Demetrius Butler	245.19
Donnie McGuire	348.73	Juan Ruiz	304.54	John Kewish	272.34	Carrie O'Day	244.96
Samuel Parent	348.46	Peggy Lovell	304.20	Anthony Onulowugha	271.12	Melanie Steckert	244.26
Michael B Ellis	348.35	Henry Christmon	304.06	Murphy Bergeron	270.31	Miranda Burrell	244.25
Ralph Johnson	347.79	Dwight Hickson	303.99	Clinton Talbert	269.94	Ryan Pattison	243.46
Jesse Smith	347.76	Justin Neiles	303.51	Matthew Cisneros	269.71	Aaron Singer	242.99
Jonathan Davis	347.15	Brittany Smart	303.38	Paul Jones	269.63	Robert Spencer	242.96
Keri Tache	346.83	Eduardo Sousa	302.92	LaDawn Meador	268.51	Josephine Brown	242.87
Peter Patrie	346.67	James Nordstrom	302.19	Brian Jensen	268.25	Tiro Pel	242.75
Lou Utunapu	345.69	Leslie Ellis	301.35	Randy Pickard	267.95	Emil Nielsen	242.69
Ronald VanWoesik	344.71	Anthony Aquino	300.92	Hollie Christian	267.37	Crystal Lara	241.87
John Albertini	344.47	Gerald Mickie	300.92	Vivian Greer	266.15	Cory Sweeney	241.22
Isabella Nartey	343.81	Danielle Jankowski	300.63	Michael D Reed	264.99	Jack Lind	240.86
Joshua Ofahulu	342.85	Elizabeth Hodgson	299.74	Jonathon Bailey	264.96	Talofa Luau	240.84
Kris Urfer	340.60	Candice Fulcher	299.56	Anthony Mutter	264.76	Cherie Young	240.59
Tracy LePore	340.09	Crystal Suarez	299.10	Charles Murray	264.48	Sarah McAlister	239.65
Troy Fox	340.01	Trent Graves	298.86	David Higa	264.40	Renard Leggett	239.61
William Doby	339.90	Alpha Robinson	298.71	Todd Halvorsen	263.43	Rodgetta Irven	239.50
Taylor Sharp	339.38	James Jordan	298.62	Justin Leskow	262.95	Cody Terrell	239.07
Brad Pierce	338.62	Karaley Bailey	297.36	Gavin Birchell	262.39	Peter McCormick	238.57
Robert Smith	338.39	Candis Morris	293.80	Benjamin Stonebraker	261.84	Jeremy Joseph	238.17
Keith Marume	338.01	Ernesto Martinez	293.27	Julian Orozco	261.43	Rodney Gause	238.11
Kelvin Chu	337.59	Daniel Parlegreco	292.65	Laura Taylor	261.34	Tiffani Williams	237.90
Bridget DeLande	335.89	Allen Beerman	292.58	Adam Collard	260.93	Ian Tyrrell	237.88
David Kuntz	334.79	Lucyna Ostrzycki	292.32	Penitala Kolose	260.68	Michael Giaime	237.45
Tony Fox	334.51	Jaquay Davis	290.31	Ninika de Armas-Duran	260.12	Jacob Meisenburg	236.59
Brody Baxter	332.84	Nichole Turner	289.82	Diane Schultz	259.38	Melvin Sealey	236.45
John Bacaron	331.42	Rhonda Shaffer	289.75	Smisson Goodlett	259.15	Rodney Mori	235.89
Dorian Lindsey	331.30	Scott Demarest	288.20	Emily Jones	259.10	Lorraine Chaney	235.36
Edward Corbett	331.12	Barbara DeVogelar	287.81	John Guadagno	258.23	Nancy Jimeno	235.25
Preston Foster	329.94	Aaron Garcia	287.41	Lillian Faalogo	257.61	Matthew Jimino	235.02
Alexander DiMauro	327.91	Herlene-Grace de O'Campo	286.61	Tarl LaRocco	257.61	Janice Williams	234.86
JoAnne Marks	327.46	Raphael Bouchereau	286.45	Andrew Queen	257.56	Lindsay Bawtinheimer	234.75
Mary Wylie	327.30	Lawrence Hauck	286.24	Bogoslav Dimitrov	256.90	Veronica Valenzuela	234.10
Nicholas Patterson	325.78	Anthony Wolf	285.33	Shane Burns	255.91	Latasha Marshall	233.83
Jeffrey Lorenson	322.73	Erik Sheedlo	284.79	Sandor Eggyl	255.86	Gary Smith	233.47
Robert Flott	322.46	Maritza Soto	284.53	Tiffany Cummings	255.75	Wendy Robinson	233.41
Joy Sales	322.27	Eliza Luviano	284.22	Tyler Scansell	255.27	Aiden Adams	232.50
Anthony Gerald	322.22	Kyle Shelton	283.47	Robert Stellerello	255.12	Bernard Miller	232.42
Thomas VanOsdol	321.51	Jonathan Tomko	283.38	Robert Costantiello	254.80	Gary Paluzzi	231.45
Thomas Sands	320.95	Ron Paxon	283.33	Svetlana Belkina	254.44	Heather Pearce	230.82
Lionel Awode	320.65	Brittany Bradshaw	282.30	Wayne Grant	254.42	Franklin Ollie	230.16
Peter Kwiatkowski	320.34	David Saez	281.59	Francis Quesnel	253.69	Cleon Solomon	229.99
Rigel Lockett	318.63	Liam Lynch	281.25	Zulfikar Bhukera	253.58	Debra Williams	229.97
Christian Ramos	318.45	Charles Sneed	281.21	Adam Zafran	253.34	Bryson Buck	229.13
Loretta Ekeroma	318.37	Rebecca Manley	281.21	Dena Arnold	252.39	James Ledyard	228.60
Kiana Bowles	317.23	Donald Hill	280.81	Timothy Dawe	251.55	Alan Radomski	228.42
Samantha Serrano	316.71	Kevin Ford	280.77	Michael O'Meara	251.44	Jose Barajas	228.18
Aaron Haskins	316.62	Larry Broy	280.50	Daniel Compail	251.05	Virginia March	226.78
Joseph Bower	316.31	Victoria Kane	280.44	Lakimblee Freeman	250.54	Corita Burks	226.30
Fabian Priestley	316.10	Maxwell Sinard	279.92	Angelica Ramirez	250.21	Mark DeWolfe	225.86

World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Erik Anderson	\$225.65	Jared Earl	\$218.67	Norbert Medina	\$210.26	Mikaela Koile	\$202.83
John Setu	225.57	George Fallowfield	218.60	Sammy Dominguez	210.13	Thomas Hollimon	202.53
Jeffrey Guerette	225.52	Yeni Losano	217.09	Susan Schmida	209.98	Nickolas Schuler	201.90
Harry Kochi	224.71	Allison Hallesy	217.04	Brandon Farrey	209.76	Ashley Glover	201.83
Brian Dingle	224.64	Akilotoa Hifo	216.65	John C Johnson	209.22	Arthur Wageman	201.25
Osama Shoubaki	224.30	Russell Greenwald	216.59	Anthony Ferrara	207.63	Susan Miller	201.13
Daniel Rapp	223.86	Jonathan Sypniewski	216.20	David Elliott	207.39	Peni Patelesio	200.71
Paola Sanchez	223.72	Melissa Alves	216.14	Ryan Howard	206.77	Michael Awada	200.68
Mackenzie Elmer	223.15	James Nesmith	215.45	Matthew Clevenger	206.40	James Humphreys	200.59
John Whaley	222.64	Kimberly Wells	215.41	Andrew Glasser	206.36	Faanimo Elisara	200.57
John Reynolds	222.58	Lisa Sanders	215.34	Albert Shelton	205.86	Napthali Ross	200.39
Matthew Remaley	222.38	Mary Belliveau	214.56	Ronald Barkley	205.77	Jennifer Huber	200.21
Bradley Nowak	222.00	Sarah Allen	213.89	Candace Engelson	204.93		
Miguel Adame	221.41	Richard Medinger	213.76	Michael Adams	204.82		
Janis Webster	220.60	Jesse Jardine	213.71	Marino Baca	204.63		
Bryan Peters	220.57	Andrea Sayson	213.02	George Chiniklis	204.40		
Judith Nazaire	220.55	Merva Morgan	211.87	Jeri Dalgleish	204.39		
Whitney Reed	220.24	Martin McCarthy	210.88	Bobby Burnett	204.28		
Maribel Ocegueda	219.29	Penny Reineck	210.61	Sonja Erickson	203.14		
Donald Shinault	219.17	Fuga Panga	210.59	Brendan McCoobery	202.97		

Reinstatement Bonus

Total: \$47,724.92

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Sami Mogannam	\$3,364.46	Norbert Medina	\$708.69	Alvaro Perez	\$348.00	Allison Bankowski	\$243.75
Frank Kolligian	2,287.39	Richard Walus	672.54	Alan Silverman	342.66	James Larkin	243.54
Lawrence Turk	1,224.74	Erez Shabtay	624.96	Amy Shui	337.17	Timothy Kieran	243.00
Christopher Stephens	1,081.61	Steven Lucero	616.92	Evan Holzhauer	337.10	Karl White	234.03
Bradley Weigand	1,017.85	Hirvelto Pereira	521.16	Preeti Sahgal	335.01	Emil Mohareb	234.00
Sarah Quint	1,017.66	Stephanie Paskett	500.02	Patrick Bendure	327.00	Scott Remmey	227.82
David Garbarskiy	951.82	Sheree Risley-Aragon	494.79	Earnest Loveless	324.54	Summer Miller	225.99
Heidy Moraraya	909.68	Jose Sanchez	484.80	David Higa	315.90	John Keiderling	221.97
Balvino Cardoza	908.10	Anthony Leggett	460.44	Michael Rivera	313.50	Samson Adelufosi	220.56
Scott Patterson	895.20	Scott Kim	442.83	Terrence Asuncion	300.72	Richard Davis	217.41
Glyn Hurst	835.54	Lance Martin	440.61	Mitchell Look	293.13	Patrice Amador	215.42
Fritznel Octave	828.81	Gary Berlinger	419.70	Keith Hadayia	290.46	Alex Hernandez	213.48
Laura Abrams	817.32	Max Quasem	406.65	Rachael Mears	289.86	Natalie Linker	212.76
Debra Bell	810.66	Jodi MacPherson	405.00	Douglas Zigby	279.87	Cheryl Foti	207.75
Harjeet Rana	794.73	Jose Lopes	405.00	Nathanael Noel	260.01	Jackie Alston	204.69
Hank Gordon	792.45	Tabita Neukirch	388.14	Craig Nugara	256.68	Rodney Ward	202.14
Nabil Spahi	770.38	Lina Namu	373.02	Benton Tong	254.28		
John Bulecza	764.76	Arlene Grosso	372.78	Quisha Castro-Lopez	253.26		
Ronald Friedlander	728.44	James Reilly	356.45	James Rolshouse	247.02		